

# AQS 110

## Introduction to Metrology

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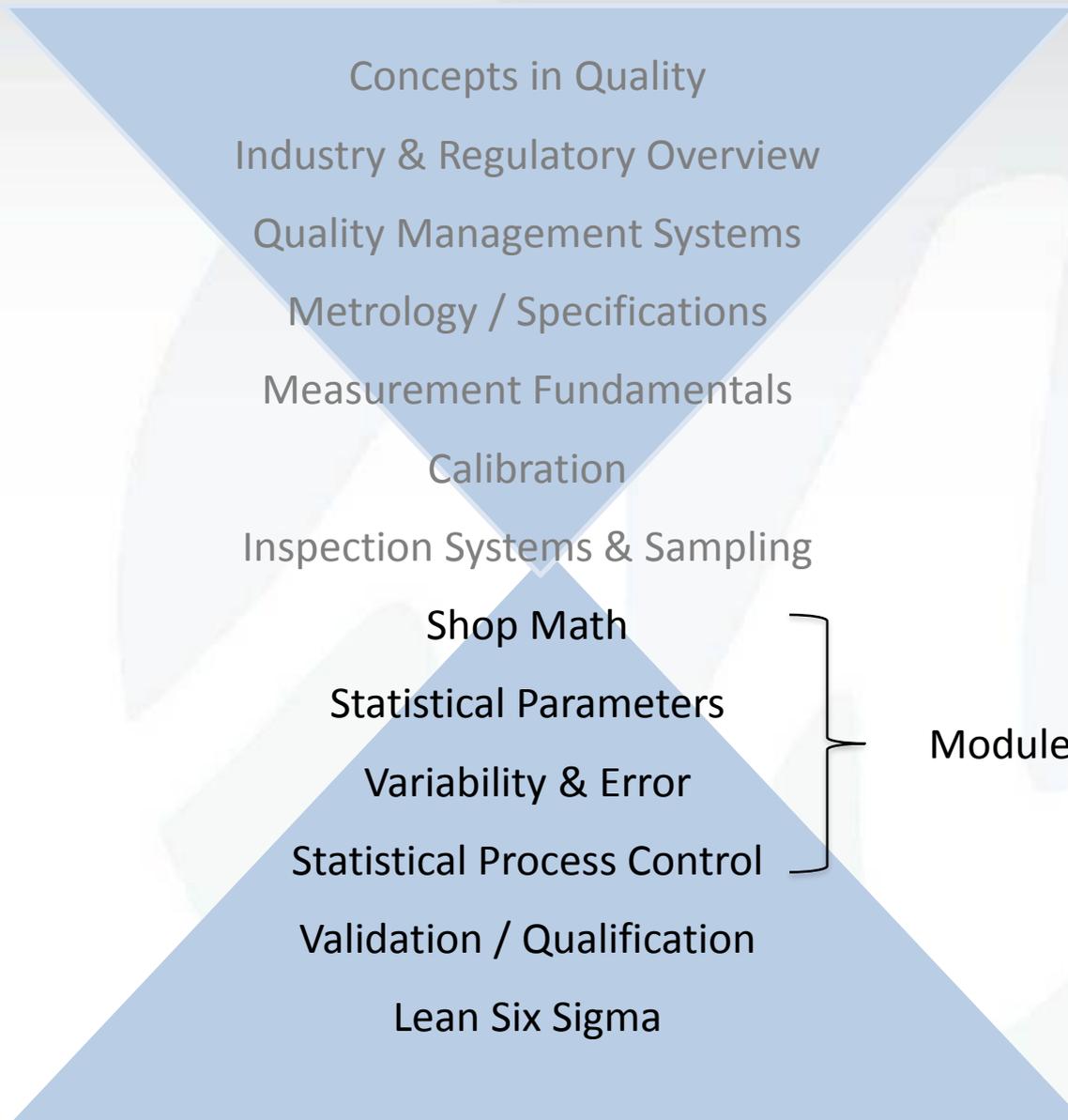
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- **MODULE 3:**
- **ANALYSIS**

- Shop Math & Statistical Parameters
- Understanding Variability & Error
- Statistical Process Control (SPC)



# INTRODUCTION TO METROLOGY



# Review

*Quality is a product (or service) with the features and characteristics which determine desirability and can be controlled to meet certain basic requirements.*

- Measurement is a method for **evaluating** a property or **characteristic** of an object and **describing it with a numerical or nominal value**.
- Metrology is the science of measurement.
  - Applied/Industrial metrology pertains to manufacturing and other processes
    - Ensuring the suitability of measurement instruments, their calibration and quality control of measurements.
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# REVIEW

- Inspection Types
  - Acceptance Sampling
- Sample Planning & Logistics
  - Traceability
  - When/where/who to sample
  - Collection methods
  - Quantity needed (Sample plans vs 100%)
- Inspection process:
  - Measurement of sample
  - Comparison against specification
  - Decision based on results
  - Corrective action, if necessary

# ANALYSIS

## Shop Math & Statistics Review

Analyzing the Data

Using Excel

Introduction to SPC

# SHOP MATH

- Inspection process:
  - Measurement of sample
  - **Comparison against specification**
  - Decision based on results
  - Corrective action, if necessary

# SHOP MATH

- General math skills needed in production (service)

## Universal

- Fractions
- Ratios
- Decimals
- Percentages
- Equations
- Conversions

## Dimensional

- Circles
- Triangles
- Perimeters
- Areas
- Angles
- Volumes (solids)
- Tapers

# SHOP MATH

- Fractions
  - Adding / Subtracting
    - lowest common denominator
    - reducing

$$3/8 + 5/16 =$$

$$1/3 + 1/4 =$$

$$3/8 - 13/64 =$$

# SHOP MATH - Universal

- Fractions

- Adding / Subtracting
  - lowest common denominator
  - reducing

- Multiplying / Dividing

$$6/32 * 1/4 =$$

$$3/4 \div 3/8 =$$

# SHOP MATH - Universal

- Ratios

70:30

10:1

4:1

# SHOP MATH - Universal

- Decimals
  - Places
  - 0.abcdef (etc.)
    - A = 0.1 tenths
    - B = 0.01 hundredths
    - C = 0.001 thousandths
    - D = 0.0001 ten thousandths (may also be called tenths)
    - E = 0.00001 hundred thousandths
    - F = 0.000001 millionths (also called parts per million ppm)
    - ...
    - = 0.000000001 billionths (ppb parts per billion)
    - ...
    - = 0.000000000001 trillionths (ppt parts per trillion)

# SHOP MATH - Universal

- Decimals

- Places

- Fraction conversion

$$1/16 =$$

$$3/32 =$$

- Multiplying/Dividing

$$0.25 * 12$$

$$12 \div 0.25$$

# SHOP MATH - Universal

- Decimals

- Places
- Fraction conversion
- Multiplying/Dividing
- Converting Percentages to decimal (and vice versa)

$$14.17\% = 0.$$

$$0.005 = \quad \%$$

# SHOP MATH - Universal

- Decimals

- Places
- Fraction conversion
- Multiplying/Dividing
- Converting Percentages to decimal (and vice versa)
- **Scientific notation**

$$2.5 \times 10^5$$

$$2.5 \times 10^{-4}$$

# STATISTICS REVIEW

- Definition
  - ...science of collecting, organizing, analyzing and interpreting data in order to make decisions...
- Two branches
  - Descriptive – organization, summarization & display of data
    - Mean (Average), standard deviation, range, etc.
  - Inferential – uses sample to draw conclusions about a population
    - Probability, regression, etc
- Data Sets
  - Population: collection of ALL outcomes, measurements, etc.
  - Sample: subset or part of population

# STATISTICS REVIEW

- Definition
  - ...science of collecting, organizing, analyzing and interpreting data in order to make decisions...
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  - Descriptive – organization, summarization & display of data
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- Data Sets
  - Population: collection of ALL outcomes, measurements, etc.
  - Sample: subset or part of population

Quality Assurance & Quality Control are based on inferential  
--- infer release of lot based on results of sample ---

The difference between the statistic inferred from the sample and the true population statistic is known as *sampling error*;

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
    - All (continuum) values possible
    - Integers
    - Time sequence
    - Counts
    - Pass / Fail (go/no-go)

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative (variable vs attribute)
  - Discrete versus continuous
    - All (continuum) values possible
    - Integers
    - Counts
    - Pass / Fail (go/no-go)

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
    - All (continuum) values possible
    - Integers
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# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
    - All (continuum) values possible
    - Integers
    - Counts
    - Pass / Fail (go/no-go)

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
  - Sequenced
    - Time (hours)
    - Monthly
    - Manufactured order (1-100..)

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
  - Sequenced

## *Descriptive Statistics*

- Measures of central tendency
- Measures of dispersion
- Measures of shape

# STATISTICS REVIEW

- Descriptive Statistics

- Measures of central tendency

- Mean

- Arithmetic average of the data

- $(\sum x_1 + x_2 + \dots) / n$      $x$  = individual values,  $n$  = total number measured

- Known as  $\bar{x}$  ( ) for the sample

- Known as  $\mu$  ( $\mu$ ) for population

$\bar{x}$

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of central tendency
    - Mean (Arithmetic average)
    - Median
      - Middle number that separates the data

Example: 2 3 4 5 9      median is 4      (mean is 4.6)

2 3 4 5 6 9      median is 4.5      (mean is 4.8)

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of central tendency
    - Mean (Arithmetic average)
    - Median (middle number of data set)
    - Mode
      - Number that appears most frequently

Example: 2 3 6 8 9 6 7 10 11 6 4 5 12

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of central tendency
    - Mean (arithmetic average)
    - Median (middle number of data set)
    - Mode (number that appears most frequently)

Example: 2 3 6 8 9 6 7 10 11 6 4 5 12

mean = 6.8  $[(2+3+4+5+6+6+6+7+8+9+10+11+12)/13]$

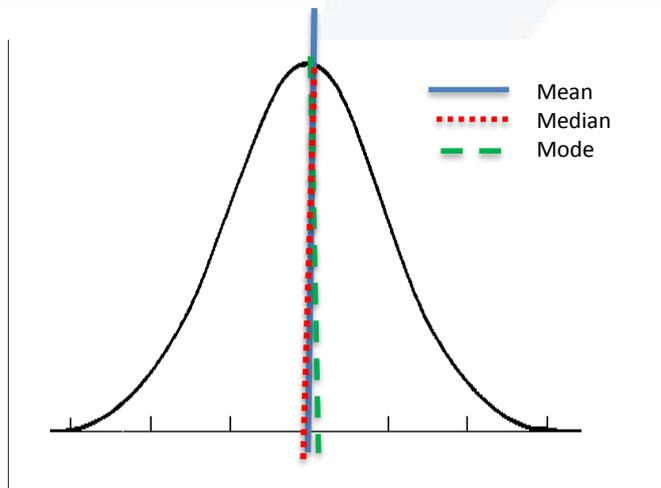
median = 6 (2 3 4 5 6 6 6 7 8 9 10 11 12)

mode = 6

# STATISTICS REVIEW

## – Measures of central tendency

- Mean (arithmetic average)
- Median (middle number of data set)
- Mode (number that appears most frequently)

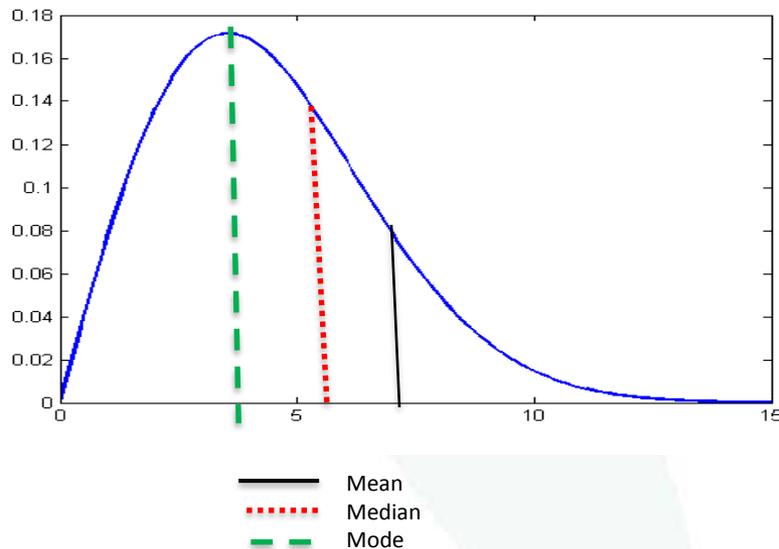


When the distribution of the results is “normal” the mean, median and mode will be equal

# STATISTICS REVIEW

## – Measures of central tendency

- Mean (arithmetic average)
- Median (middle number of data set)
- Mode (number that appears most frequently)



When the distribution is not normal, the median is the best indicator of central tendency – not affected by outliers.

# STATISTICS REVIEW

Central Tendency	Advantage	Disadvantage
<b>Mean</b> (arithmetic average)	Center of gravity of the data	Extreme values may distort the picture  May not be the actual value of any data point
	Uses all data	
	No sorting needed	
<b>Median</b> (middle number of data set)	Idea of where most data located	Data must be sorted/arranged
	Little calculation required	Extreme values may be important
	Insensitive to extreme values	Two medians cannot be averaged for combined median
		More variation between samples
<b>Mode</b> (number that appears most frequently)	Not influenced by extreme values	Data may not have a mode
	Is an actual value	
	Can be detected visually in plots	
	No calculating or sorting necessary	

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of Dispersion
    - Range
    - Variation
    - Standard Deviation
    - Coefficient of Variation (COV)

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of Dispersion
    - Range
      - Difference between the largest and smallest value within the data set

Example: 3 5 7 9 8 4 1 8 7

Range is 8 (9-1)

# STATISTICS REVIEW

- Descriptive Statistics

- Measures of Dispersion

- Range (difference between largest and smallest)

- Variance

- Sum of the squared difference from the mean divided by the sample size

Known as  $S^2$  for the sample

Known as  $\sigma^2$  for the population —

$$\sigma^2 = \frac{\sum (x - \mu)^2}{N}$$

$$S^2 = \frac{\sum (x - \bar{x})^2}{n-1}$$

# STATISTICS REVIEW

- Descriptive Statistics
    - Measures of Dispersion
      - Range (difference between largest and smallest)
      - Variance
        - Sum of the squared difference from the mean divided by the sample size
        - Known as  $S^2$  for the sample
        - Known as  $\sigma^2$  for the population
- Variance is the standard deviation squared.

# STATISTICS REVIEW

- Descriptive Statistics

- Measures of Dispersion

- Range (difference between largest and smallest)
    - Variance (Sum of the squared difference from the mean divided by the sample size)

- Standard Deviation

- Square root of the variance

Known as  $s$  for the sample

Known as  ~~$\sigma$~~  for the population \_\_\_\_\_

$$\sigma = \sqrt{\sum (x - \mu)^2 / N}$$

$$S = \sqrt{\sum (x - \bar{x})^2 / n - 1}$$

# STATISTICS REVIEW

- Descriptive Statistics

- Measures of Dispersion

- Range (difference between largest and smallest)
    - Variance (Sum of the squared difference from the mean divided by the sample size)
    - Standard Deviation (square root of the variance)

- Coefficient of Variation (COV)

- Standard deviation divided by the mean and expressed as a percentage

$$\text{COV}_{\text{Population}} = \frac{\sigma}{\mu} * 100 \qquad \text{COV}_{\text{Sample}} = \frac{\bar{s}}{\bar{x}} * 100$$

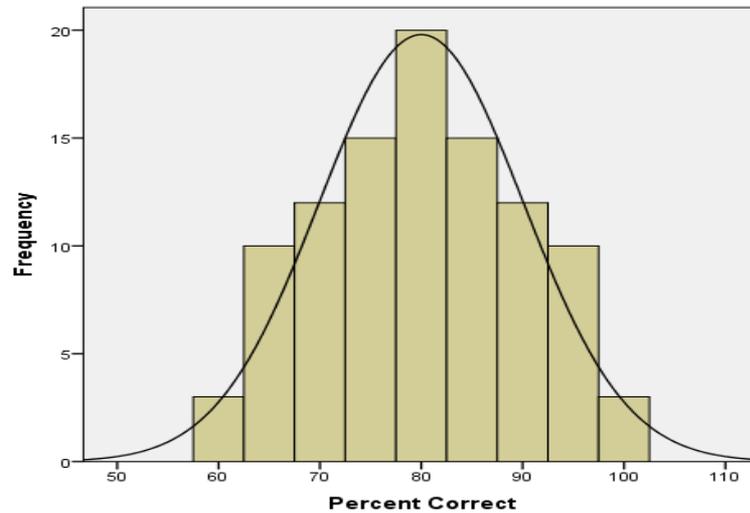
*Used in laboratory analysis where log-normal distribution can be more typical (i.e. biological systems, or reliability testing).*

*While the standard deviation between tests and/or methods may vary widely, the COV will remain relatively constant.*

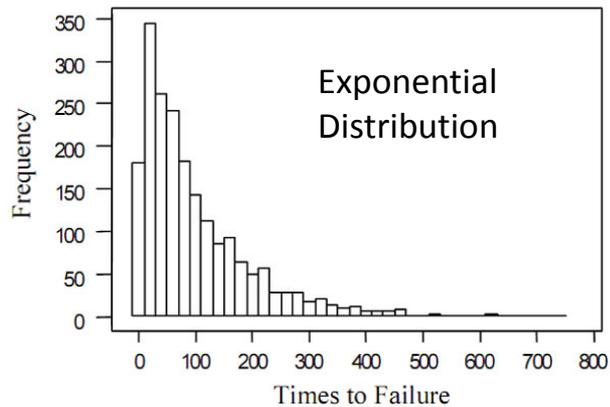
# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of Central Tendency
  - Measures of Dispersion
  - Measures of shape
    - Continuous frequency distributions (variable data)
      - Normal
      - Exponential
      - Weibull

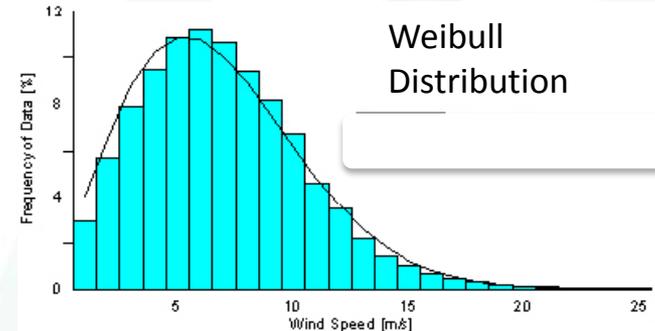
# Continuous Frequency Distributions



Normal Distribution



Exponential Distribution



Weibull Distribution

# STATISTICS REVIEW

- Descriptive Statistics
  - Measures of Shape
    - Continuous frequency distributions (variable data)
      - Normal
      - Exponential
      - Weibull
    - Discrete frequency distributions (attribute data)
      - Poisson
      - Binomial
      - Hypergeometric

# STATISTICS REVIEW

- Understanding data
  - Quantitative vs qualitative
  - Discrete versus continuous
  - Measures of central tendency (mean, median, mode)
  - Measures of dispersion (range, variance, standard deviation)
  - Measures of shape
    - Continuous frequency distributions (variable data)
    - Discrete frequency distributions (attribute data)
  - Large sample size = smaller sample error

*Quality Assurance & Quality Control are based on inferential  
--- infer release of lot based on results of sample ---*

*The difference between the statistic inferred from the sample and the true population statistic is known as sampling error;*

# STATISTICS REVIEW

- Understanding data
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  - **Central Limit Theorem**

# Central Limit Theorem

- Central Limit Theorem

”... the [arithmetic mean](#) of a sufficiently large number of iterates (*samples*) of [independent random variables](#), each with a well-defined expected value and well-defined [variance](#), will be approximately [normally distributed](#), regardless of the underlying distribution..” wikipedia.com

This can be achieved with 30 samples (50 in some statistics books).

Why is this important?

# Central Limit Theorem

- Central Limit Theorem

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*This can be achieved with 30 samples (50 in some statistics books).*

## Why is this important?

- *Quality Assurance & Quality Control are based on inferential statistics; determine release of lot based on results of sample*
- *Large sample size = smaller sample error*
- *When the distribution of the results is "normal" the mean, median and mode will be equal*

Therefore  $\bar{x} \cong \mu$  (sample mean approximates population mean)

and  $s \cong \sigma$  (sample standard deviation approximates population standard deviation)

# HOW STATISTICS USED

- Two Branches
  - Descriptive – organization, summarization & display of data
  - **Inferential** –uses sample to draw conclusions about a population

# HOW STATISTICS USED

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- Understanding data
  - Measures of **central tendency**
    - **mean**, median, mode

# HOW STATISTICS USED

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  - Measures of central tendency (mean, median, mode)
  - Measures of **dispersion**
    - range, variance, **standard deviation**

# HOW STATISTICS USED

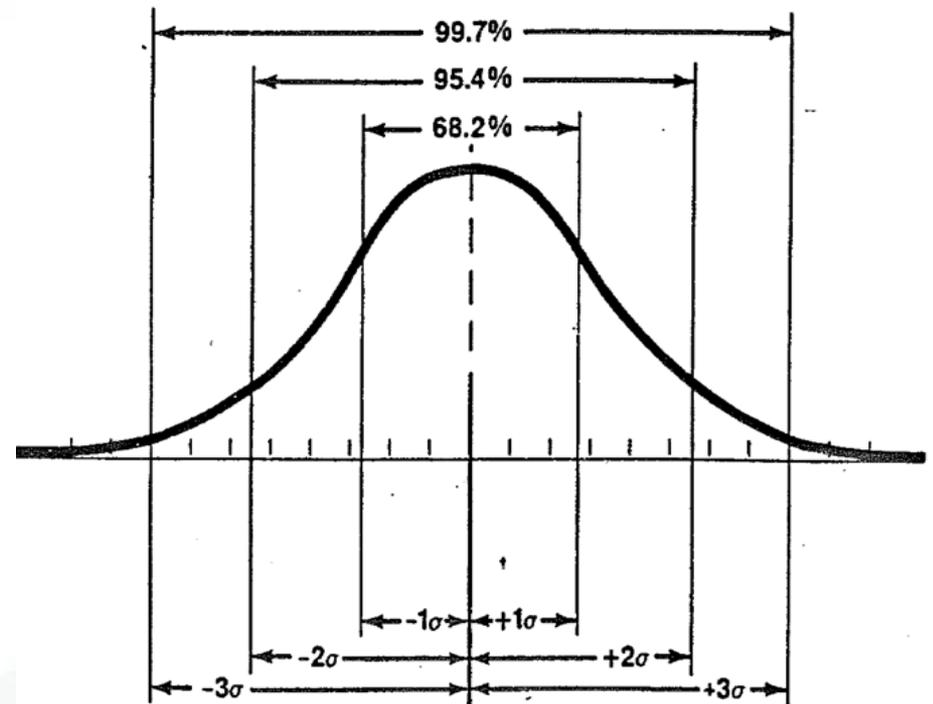
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  - Measures of **shape**
    - Variable Data = **Normal**, weibull, etc.

# HOW STATISTICS USED

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- Understanding data
  - Measures of central tendency (mean, median, mode)
  - Measures of dispersion (range, variance, standard deviation)
  - Measures of shape (normal distribution, weibull, etc.)
- **Standard deviation is used to predict whether product remains within specification as it is manufactured**
  - Often referred to as sigma
  - 1 sigma = 68.2% of results
  - 2 sigma = 95.4%
  - 3 sigma = 99.7%

# HOW STATISTICS USED

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*Quality Assurance & Quality Control are based on inferential  
--- infer release of lot based on results of sample ---  
-- comparison of products, machines, etc. --*

# STATISTICS REVIEW

*Quality Assurance & Quality Control are based on inferential  
--- infer release of lot based on results of sample ---  
-- comparison of products, machines, etc. --*

- Hypothesis testing
  - Statistical hypothesis testing can also be known as confirmatory data analysis
  - Used for making informed decisions
    - Product pre- and post- change, is it the same?
    - Material vendor A versus vendor B, are they equivalent?
    - Marketing decisions
    - New treatments (medicine, therapies, etc.)

# STATISTICS REVIEW

*Quality Assurance & Quality Control are based on inferential  
--- infer release of lot based on results of sample ---  
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- Comparison of means or variation?

# STATISTICS REVIEW

- Hypothesis testing
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  - Used for making informed decisions
    - Product pre- and post- change, is it the same?
    - Material vendor A versus vendor B, are they equivalent?
    - Marketing decisions
    - New treatments (medicine, therapies, etc.)
- Comparison of **means** or variation?
  - Are the two populations (sample vs previous) different?
  - Is the “sample” larger (or smaller)?
  - Has there been a shift within the specification?

Comparing the dimensions of a component received from a new Vendor to the current vendor.

# STATISTICS REVIEW

- Hypothesis testing
  - Statistical hypothesis testing can also be known as confirmatory data analysis
  - Used for making informed decisions
    - Product pre- and post- change, is it the same?
    - Material vendor A versus vendor B, are they equivalent?
    - Marketing decisions
    - New treatments (medicine, therapies, etc.)
- Comparison of means or **variation**?
  - Is there a difference in the spread (variation) of the data between the “sample” and previous population?

Comparing the risks of having an accident among several groups of people

Are there fewer reported side-effects from the new drug versus the old drug?

# STATISTICS OVERVIEW– Hypothesis Testing

- Comparison of **means** or variation?

# STATISTICS OVERVIEW– Hypothesis Testing

- Comparison of means or variation?
- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
    - There is a significance (confidence) level

# STATISTICS OVERVIEW– Hypothesis Testing

- Comparison of means or variation?
- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
    - There is a significance (confidence) level

*Example 95% confident that Vendor B is the same as current Vendor (A).*

# STATISTICS OVERVIEW– Hypothesis Testing

- Comparison of means or variation?
- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
    - There is a significance (confidence) level.
  - Reject the null hypothesis
    - Is there enough data to cast doubt on conventional wisdom

# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
    - There is a significance level.
  - Reject the null hypothesis
    - Is there enough data to cast doubt on conventional wisdom
- **How to:**
  - **State null hypothesis and alternate hypothesis**
    - Comparison of means or variance

# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
    - There is a significance level.
  - Reject the null hypothesis
    - Is there enough data to cast doubt on conventional wisdom
- **How to:**
  - **State null hypothesis and alternate hypothesis**

Example: Person in the court system is considered innocent until proven guilty

null hypothesis ( $H_0$ ) = not guilty

alternate hypothesis ( $H_1$ ) = guilty

# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
  - Reject the null hypothesis
- How to:
  - State null hypothesis and alternate hypothesis
  - **Select significance level**
    - Probability below which null hypothesis will be rejected
    - Typically 5% or 1% (0.05 or 0.01)

# HYPOTHESIS TESTING

- Selecting significance level
  - Type I ( $\alpha$ ) error
    - Rejecting the null hypothesis when it is true
    - Post-change lot considered different when it was equivalent
  - Type II ( $\beta$ ) error
    - Accepting the null hypothesis when it is false
    - Post-change lot was considered equivalent when it was different.

# HYPOTHESIS TESTING

- Selecting significance level
  - Type I ( $\alpha$ ) error
    - Rejecting the null hypothesis when it is true
  - Type II ( $\beta$ ) error
    - Accepting the null hypothesis when it is false

**Example: Person in the court system is considered innocent until proven guilty**

null hypothesis ( $H_0$ ) = not guilty

alternate hypothesis ( $H_1$ ) = guilty

	$H_0$ is true Truly Not Guilty	$H_1$ is true Truly Guilty
Accept the Null Acquittal	Right decision	Wrong decision <b>TYPE II (<math>\beta</math>) error</b>
Reject the Null Conviction	Wrong decision <b>Type I (<math>\alpha</math>) error</b>	Right Decision

# HYPOTHESIS TESTING

- Selecting significance level
  - Type I ( $\alpha$ ) error
    - Rejecting the null hypothesis when it is true
  - Type II ( $\beta$ ) error
    - Accepting the null hypothesis when it is false

Example: Vendor A product has average diameter 0.055”  
new Vendor (B) has average diameter 0.050”  
Should we switch to Vendor B because they’re better?

null hypothesis ( $H_0$ ) = better

alternate hypothesis ( $H_1$ ) = not better

	$H_0$ is true Truly Better	$H_1$ is true Truly Not Better
Accept the Null Switch to Vendor B	Right decision	Wrong decision <b>TYPE II (<math>\beta</math>) error</b>
Reject the Null Stay with Vendor A	Wrong decision <b>Type I (<math>\alpha</math>) error</b>	Right Decision

# HYPOTHESIS TESTING

- Selecting significance level
  - Type I ( $\alpha$ ) error
    - Rejecting the null hypothesis when it is true  
*example: Post-change lot considered different when it was equivalent*
  - Type II ( $\beta$ ) error
    - Accepting the null hypothesis when it is false  
*example: Post-change lot was considered equivalent when it was different.*

5% ( $p_\alpha = 0.05$ ) means 5% of the time the process change may be rejected when it was actually acceptable

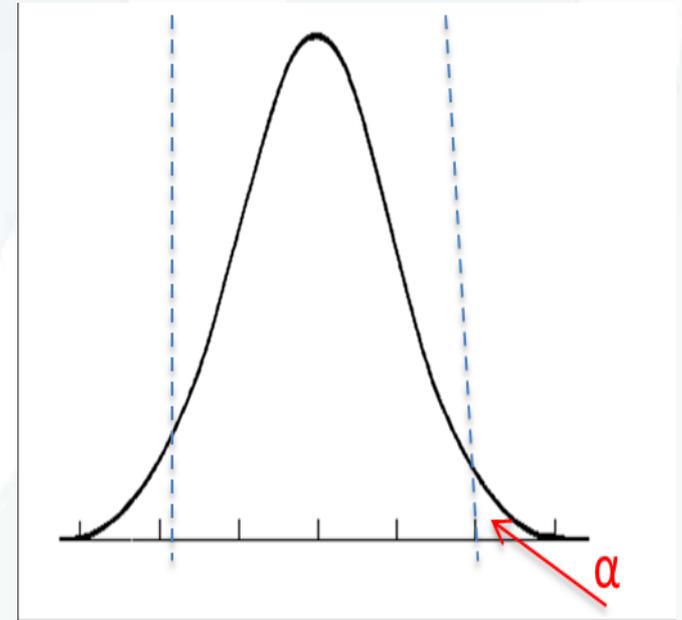
1% ( $p_\alpha = 0.01$ ) means 1% of the time the process change may be rejected when it was actually acceptable

# HYPOTHESIS TESTING

- Selecting significance level
  - Type I ( $\alpha$ ) error
    - Rejecting the null hypothesis when it is true
    - Post-change lot considered different when it was equivalent
  - Type II ( $\beta$ ) error
    - Accepting the null hypothesis when it is false
    - Post-change lot was considered equivalent when it was different.

5% ( $p_\alpha = 0.05$ ) means 5% of the time the process change may be rejected when it was actually acceptable

1% ( $p_\alpha = 0.01$ ) means 1% of the time the process change may be rejected when it was actually acceptable



# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
  - Reject the null hypothesis
- How to:
  - State null hypothesis and alternate hypothesis
  - Select significance level
    - Probability below which null hypothesis will be rejected
    - Typically 5% or 1% (0.05 or 0.01)
  - Consider statistical assumptions (i.e. is the data normally distributed, values independent, etc.)
  - Select relevant test statistic
    - Student’s t
    - Z-Test

# HYPOTHESIS TESTING

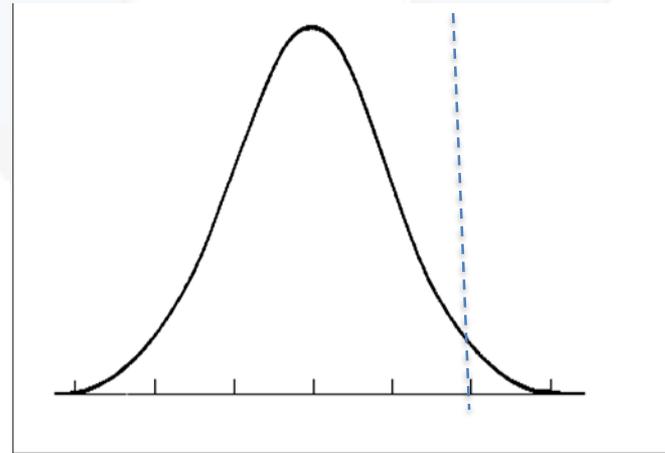
- Selecting relevant test statistic
  - Student's t (comparing means)
    - Use when
      - Sample size  $< 30$
      - Independent samples
      - Variances do not have to be equal
      - Normal distribution
  - z test (comparing means)
    - Assumptions
      - Sample size  $> 30$
      - Independent samples
      - Variances equal

# HYPOTHESIS TESTING

- Selecting relevant test statistic
  - Student's t (comparing means)
    - Use when
      - Sample size < 30
      - Independent samples
      - Variances do not have to be equal
      - Normal distribution
  - z test (comparing means)
    - Assumptions
      - Sample size > 30
      - Independent samples
      - Variances equal

## One-sided testing

One sided: is the result larger (smaller) than the original

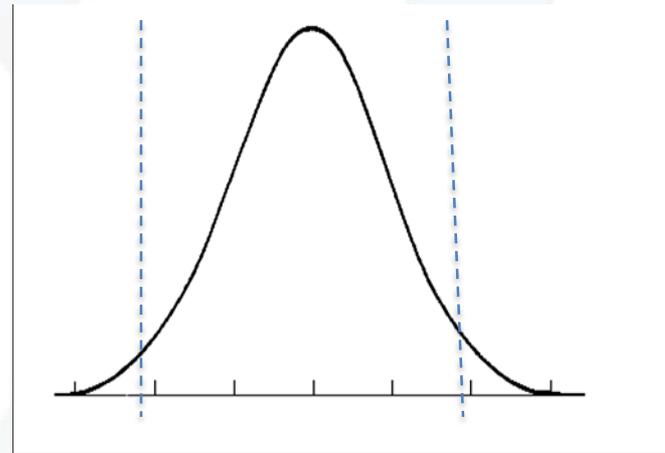


# HYPOTHESIS TESTING

- Selecting relevant test statistic
  - Student's t (comparing means)
    - Use when
      - Sample size < 30
      - Independent samples
      - Variances do not have to be equal
      - Normal distribution
  - z test (comparing means)
    - Assumptions
      - Sample size > 30
      - Independent samples
      - Variances equal

## One-sided testing versus Two-sided testing

- One sided: is the result larger (smaller) than the original
- Two sided: is the result different than the original



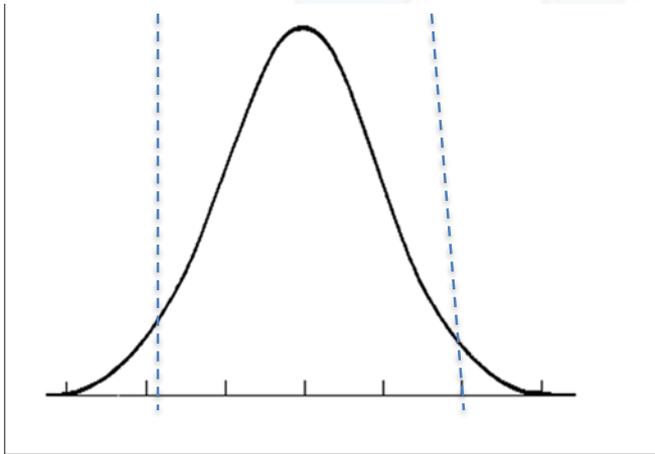
# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
  - Reject the null hypothesis
- How to:
  - State null hypothesis and alternate hypothesis
  - Consider statistical assumptions (i.e. is the data normally distributed, values independent, etc.)
  - Select significance level
    - Probability below which null hypothesis will be rejected
    - Typically 5% or 1% (0.05 or 0.01)
  - Select relevant test statistic
    - Student’s t
    - Z-Test
  - Compute the test statistic from the observed values

# HYPOTHESIS TESTING

## One-sided testing versus Two-sided testing

- One sided: is the result larger (smaller) than the original
- Two sided: is the result different than the original



- Student's t (comparing means)
  - Looking at differences (before/after)

$\bar{X}$  = sample mean

$\mu_0$  = target value or population mean

$s$  = sample standard deviation

$n$  = number of test samples

$$t = \frac{\bar{X} - \mu_0}{s / \sqrt{n}}$$

$$s_d = \sqrt{\sum (x - \bar{X})^2 / n - 1}$$

Compare calculated "t" with table value for  $\alpha$

# HYPOTHESIS TESTING

- Statistical inference using data
  - “Statistically significant” when predicted as unlikely to have occurred by chance alone
  - Reject the null hypothesis
- How to:
  - State null hypothesis and alternate hypothesis
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    - Student’s t
    - Z-Test
  - Compute the test statistic from the observed values
  - **Compare result with test statistic table values**

# HYPOTHESIS TESTING

## XII. APPENDIX - TABLES

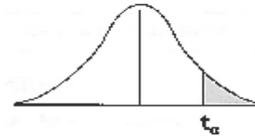


Table V t Distribution

d.f.	$t_{0.100}$	$t_{0.050}^*$	$t_{0.025}^{**}$	$t_{0.010}$	$t_{0.005}$	d.f.
1	3.078	6.314	12.706	31.821	63.657	1
2	1.886	2.920	4.303	6.965	9.925	2
3	1.638	2.353	3.182	4.541	5.841	3
4	1.533	2.132	2.776	3.747	4.604	4
5	1.478	2.015	2.571	3.365	4.032	5
6	1.440	1.943	2.447	3.143	3.707	6
7	1.415	1.895	2.365	2.998	3.499	7
8	1.397	1.860	2.306	2.896	3.355	8
9	1.383	1.833	2.262	2.821	3.250	9
10	1.372	1.812	2.228	2.764	3.169	10
11	1.363	1.796	2.201	2.718	3.106	11
12	1.356	1.782	2.179	2.681	3.055	12
13	1.350	1.771	2.160	2.650	3.012	13
14	1.345	1.761	2.145	2.624	2.977	14
15	1.341	1.753	2.131	2.602	2.947	15
16	1.337	1.746	2.120	2.583	2.921	16
17	1.333	1.740	2.110	2.567	2.898	17
18	1.330	1.734	2.101	2.552	2.878	18
19	1.328	1.729	2.093	2.539	2.861	19
20	1.325	1.725	2.086	2.528	2.845	20
21	1.323	1.721	2.080	2.518	2.831	21
22	1.321	1.717	2.074	2.508	2.819	22
23	1.319	1.714	2.069	2.500	2.807	23
24	1.318	1.711	2.064	2.492	2.797	24
25	1.316	1.708	2.060	2.485	2.787	25
26	1.315	1.706	2.056	2.479	2.779	26
27	1.314	1.703	2.052	2.473	2.771	27
28	1.313	1.701	2.048	2.467	2.763	28
29	1.311	1.699	2.045	2.462	2.756	29
inf.	1.282	1.645	1.960	2.326	2.576	inf.

There is only a 5% probability that a sample with 10 degrees of freedom will have a t value greater than 1.812.

\* one tail 5%  $\alpha$  risk      \*\* two tail 5%  $\alpha$  risk

# HYPOTHESIS TESTING

- How to:
  - State null hypothesis and alternate hypothesis
  - Consider statistical assumptions (i.e. is the data normally distributed, values independent, etc.)
  - Select significance level
  - Select relevant test statistic
  - Compute the test statistic from the observed values
  - Compare result with test statistic table values
    - IF the calculated value is  $>$  (greater than) the table value  
accept the alternate hypothesis
    - IF the calculated value is  $<$  (less than) the table value  
accept the null hypothesis

# HYPOTHESIS TESTING

- How to:

- State null hypothesis and alternate hypothesis
- Consider statistical assumptions (i.e. is the data normally distributed, values independent, etc.)
- Select significance level
- Select relevant test statistic
- Compute the test statistic from the observed values
- Compare result with test statistic table values

IF the calculated value is  $<$  (less than) the table value  
accept the null hypothesis

*There is not enough evidence to say there's a statistical difference*

IF the calculated value is  $>$  (greater than) the table value  
accept the alternate hypothesis

*There is enough evidence to say there's a statistical difference*

# HYPOTHESIS TESTING

- Compare result with test statistic table values
  - IF the calculated value is  $>$  (greater than) the table value  
accept the alternate hypothesis
  - IF the calculated value is  $<$  (less than) the table value  
accept the null hypothesis

## Example:

A new process generated products with the following weights (g)

0.46 0.61 0.52 0.57 0.54

To be profitable an average weight  $> 0.50\text{g}$  is required

With 95% confidence, is the new process recommended

Null ( $H_0$ ) = average  $\leq 0.50\text{g}$

Alternate ( $H_1$ ) = average  $> 0.50\text{g}$

# HYPOTHESIS TESTING

Example:

- A new process generated products with the following weights (g)  
0.46 0.61 0.52 0.57 0.54
- To be acceptable an average weight > 0.50g is required

*With 95% confidence, is the new process recommended*

- Student's t (comparing means)
  - Looking at differences (before/after)

$\bar{X}$  = sample mean

$\mu_0$  = target value or population mean

s = sample standard deviation

n = number of test samples

$$t = \frac{\bar{X} - \mu_0}{s / \sqrt{n}}$$

$$s_d = \sqrt{\sum (x - \bar{X})^2 / n - 1}$$

Compare calculated "t" with table value for  $\alpha$

# HYPOTHESIS TESTING

Example:

- A new process generated products with the following weights (g)  
0.46 0.61 0.52 0.57 0.54
- To be acceptable an average weight > 0.50g is required

*With 95% confidence, is the new process recommended*

$$\bar{X} = 0.54$$

$$\mu_0 = 0.50$$

$$s = 0.056$$

$$n = 5$$

One tailed test because ">"

$$\alpha = 0.05$$

$$df = 4$$

- Student's t (comparing means)
  - Looking at differences (before/after)

$\bar{X}$  = sample mean

$\mu_0$  = target value or population mean

s = sample standard deviation

n = number of test samples

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# HYPOTHESIS TESTING

- Compare result with test statistic table values
  - IF the calculated value is  $>$  (greater than) the table value
  - IF the calculated value is  $<$  (less than) the table value

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A new process generated products with the following weights (g)

0.46 0.61 0.52 0.57 0.54

To be acceptable an average weight  $> 0.50$  g is required

With 95% confidence, is the new process recommended

Calculated  $t = 1.597$       Table  $t = 2.132$

calculated value  $<$  table value;

therefore, insufficient evidence to recommend the new process  
difference not statistically significant (or improvement)

# HYPOTHESIS TESTING

Statistical Difference (Significance)

vs.

Practical Difference (Significance)

With large sample sizes (i.e. 10,000 data points) may find a statistical difference, but when looked at from business standpoint may not matter

# HYPOTHESIS TESTING

## Statistical vs. Practical Difference (Significance)

With large sample sizes (i.e. 10,000 data points) may find a statistical difference, but when looked at from business standpoint may not matter

Example:

Comparing product from 2 plants

Product specification = 1.34 – 2.34

Look at 6 months worth of data

300 lots, 20,000 data points, 4 different raw material lots

Plant 1: average = 1.78 range = 1.48 - 2.21

Plant 2: average = 2.01 range = 1.51 – 2.25

*Statistically different, but not distinguishable at customer*

# ANALYSIS

Shop Math & Statistics Review

**Analyzing the Data**

**Using Excel**

Introduction to SPC

# QUALITY SYSTEMS

- Quality is a product (or service) with the *features and characteristics* which determine *desirability* and can be *controlled* to *meet certain basic requirements*.
- Quality System
  - Say what you do (documents)
  - Do what you say (training)
  - Record what you did (write it down, quality records)
  - **Check the results (analysis)**
  - Act on the difference (improvement)

# ANALYZING THE DATA

- Picture vs Numbers in a table
- Statistical analysis
  - what is the data telling us
  - Decision making

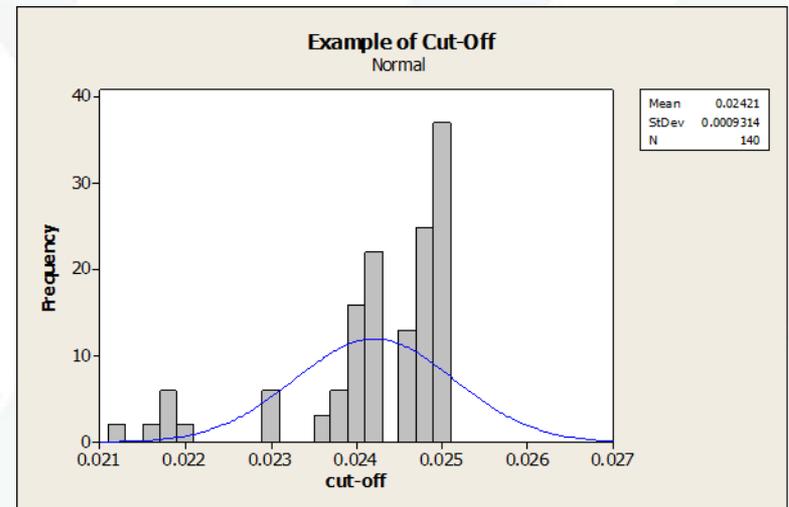
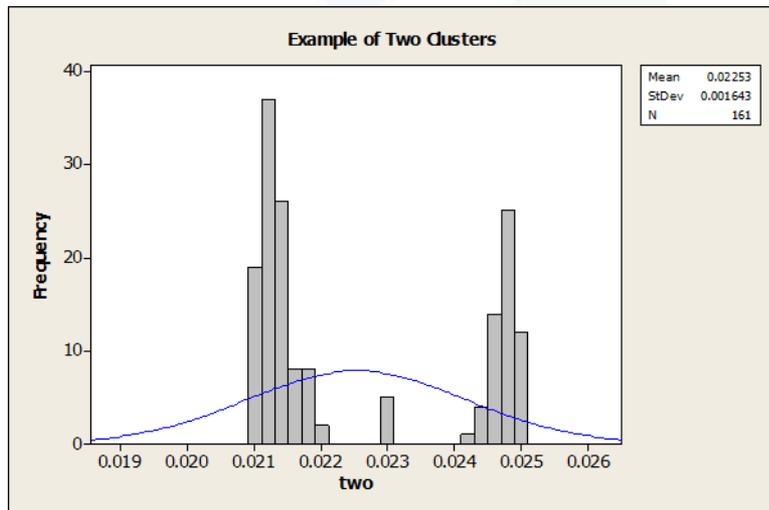
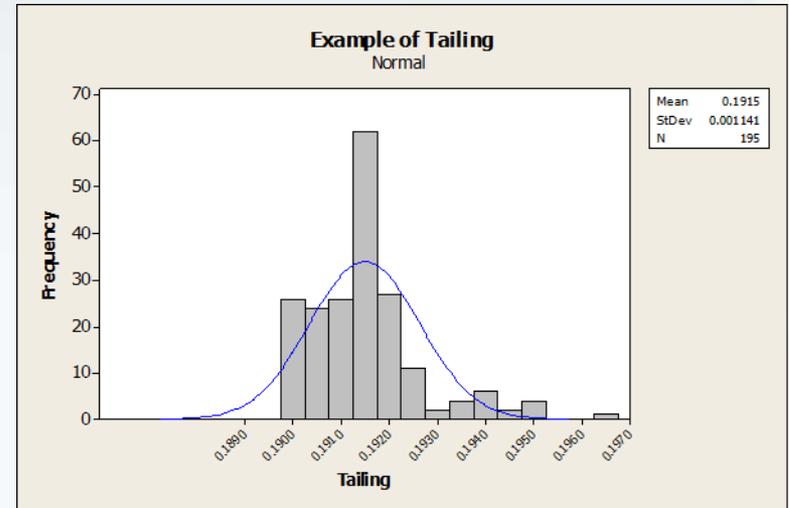
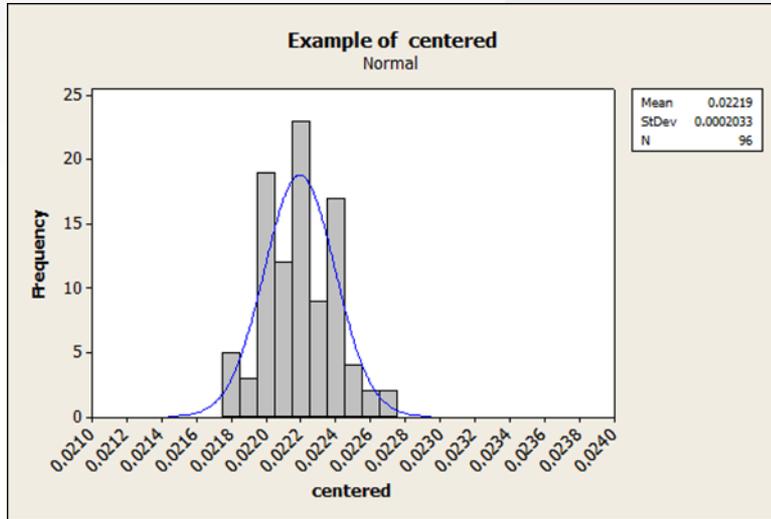
# SEVEN QUALITY TOOLS

1. Flow Chart / Run Chart
2. Check Sheet
3. Control Charts
4. Cause and Effect Diagram (a.k.a. Ishikawa or Fishbone)
- 5. Histogram**
6. Pareto Chart
7. Scatter Plot (Diagram)

# HISTOGRAM

- Demonstrates frequency of measurement
  - Shows how often each value from a data set occurs
- Similar to a bar chart
  - Key difference
    - Bar chart depicts **categories**  
Example: flowers, trees, vegetables, fruits
    - Histogram depicts **frequency of occurrence**  
Example: number of businesses with revenue ranges
- When to use a histogram
  - Data is numerical (not pass/fail)
  - Determine whether process distribution is normal
  - Determine whether process meets customer requirements
  - Measuring supplier process output
  - Are two process outputs the same
- **Shape of the graph can provide clues**

# HISTOGRAM EXAMPLE



# HISTOGRAM

- Demonstrates frequency of measurement
  - Shows how often each value from a data set occurs
- When to use a histogram
  - Data is numerical (not pass/fail)
  - Determine whether process distribution is normal
  - Determine whether process meets customer requirements
  - Measuring supplier process output
  - Are two process outputs the same
- Shape of the graph can provide clues

Four previous graphs were within specification.

However, what the customer see's with each shipment or lot would be different.

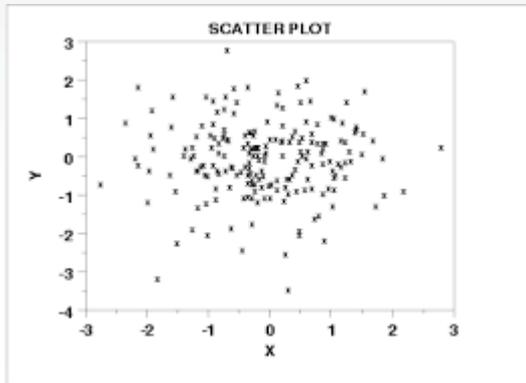
# SEVEN QUALITY TOOLS

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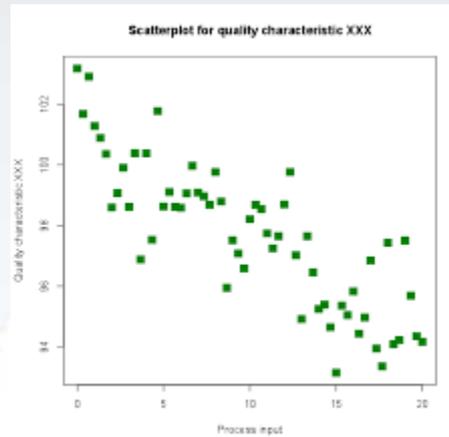
# SCATTER PLOT (DIAGRAM)

- Graphic display of data points useful for determining relationships between two variables
  - Independent variable (inputs)
  - Dependent variable (outputs)
- Shapes or trends can provide clues

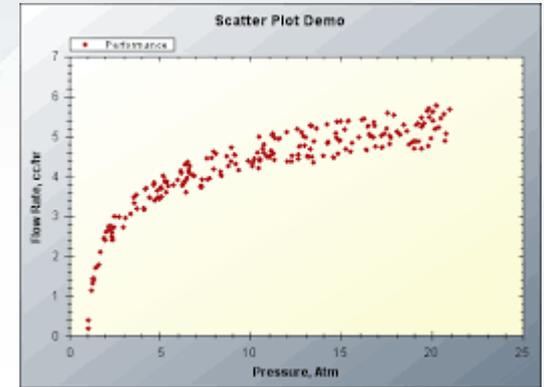
# SCATTER PLOT (DIAGRAM)



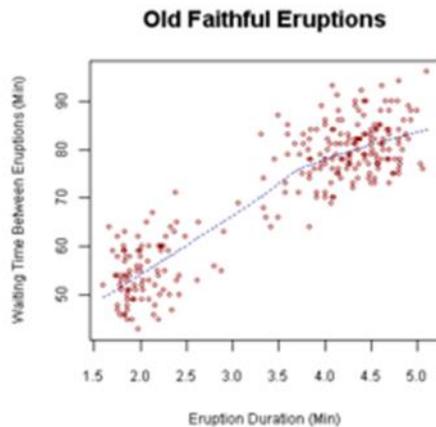
none



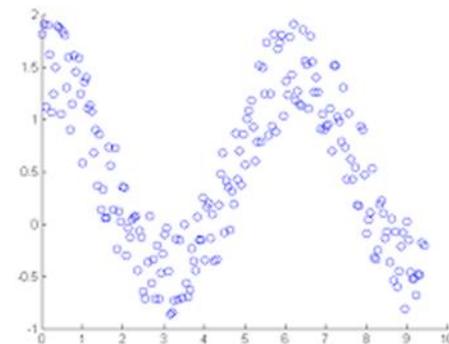
Negative linear



Positive non-linear



Clusters



Cyclic

# ANALYZING THE DATA

- Picture vs Numbers in a table
- Statistical analysis
  - *what is the data telling us*
  - *decision making*
  - Software
    - Minitab®
    - Statistica®
    - Statgraphics®, etc.
  - Excel
  - Calculator's

# ANALYZING DATA – Using Excel

- Descriptive Analysis
  - Average
  - Standard Deviation
  - Variance
  - Range

# ANALYZING DATA – Using Excel

- Descriptive Analysis
  - Average
  - Standard Deviation
  - Variance
  - Range

The screenshot shows an Excel spreadsheet with a data table and summary statistics. The data table has columns for Name, group, Paddle, count, trial, red, blue, yellow, and white. The summary statistics are calculated for the 'trial' column (range I2:I76).

Name	group	Paddle	count	trial	red	blue	yellow	white			
cindy	A	20	1	1	0	1	0	19	average	=average(i2.i76)	30.8
cindy	A	20		2	1	0	0	19	standard deviation	=stdev(i2.i76)	13.8
cindy	A	20		3	0	2	0	18	variance	=var(i2.i76)	190.3
cindy	A	20		4	1	2	0	17			
cindy	A	20		5	0	2	0	18	minimum	=min(i2.i76)	14
Nydia	A	50	1	1	0	2	0	48	maximum	=max(i2.i76)	48
Nydia	A	50		2	1	2	1	46			
Nydia	A	50		3	1	2	0	47	range	=(max(i2.i76))-(min(i2.i76))	34
Nydia	A	50		4	0	2	0	48			
Nydia	A	50		5	0	9	0	41			
Nina	B	50	1	1	0	4	0	46			
Nina	B	50		2	0	3	1	46			
Nina	B	50		3	1	1	1	47			
Nina	B	50		4	3	4	0	43			
Nina	B	50		5	0	5	1	44			
cindy	B	50	1	1	1	2	0	47			
cindy	B	50		2	0	4	0	46			
cindy	B	50		3	1	4	1	44			
cindy	B	50		4	0	2	1	47			
cindy	B	50		5	1	5	0	44			
don	B	50	1	1	0	4	1	45			
don	B	50		2	1	3	0	47			
don	B	50		3	1	2	1	46			

# ANALYZING DATA – Using Excel

- Descriptive Analysis
- **Pivot Tables**
  - Method for organizing columns into tabular format

# ANALYZING DATA – Using Excel

- Pivot Tables
  - Method for organizing columns into tabular format

The screenshot displays the Microsoft Excel interface with a PivotTable and the PivotTable Fields task pane. The PivotTable summarizes the 'count' of records for each 'group' (a and b) across various categories (red-1, blue-1, yellow-1, white-1). The task pane shows the source data fields and their placement in the PivotTable structure.

name	group	paddle	count	red-1	blue-1	yellow-1	white-1
jane	a	20	1	0	2	0	18
cindy	a	20	1	0	0	0	20
jack	b	20	1	0	0	0	20
stan	b	20	1	1	3	0	16
mike	b	50	1	2	5	1	42
mary	b	50	1	0	4	1	45
cathy	a	50	1	2	2	0	46
sam	a	50	1	1	5	1	43
steve	b	20	1	0	0	1	19
john	b	20	1	1	3	0	16
jay	a	50	1	2	5	0	43
jennifer	b	50	1	0	6	0	44

**PivotTable Fields**

Choose fields to add to report:

- name
- group
- paddle
- count

MORE TABLES...

Drag fields between areas below:

FILTERS	COLUMNS
name	group

ROWS	VALUES
paddle	Sum of count

Defer Layout Update UPDATE

# ANALYZING DATA – Using Excel

- Descriptive Analysis
- Pivot Tables
  - Method for organizing columns into tabular format
- Hypothesis testing
  - Student t

# BEAD EXPERIMENT

The screenshot shows Microsoft Excel with the Data Analysis toolpak installed. The 'Data Analysis' button in the 'Data' tab is highlighted with a blue arrow pointing to the text 'Data analysis Toolpak Add-in'. The 'Data Analysis' dialog box is open, with 't-Test: Two-Sample Assuming Unequal Variances' selected in the list, indicated by a blue arrow pointing to the text 'Statistical Tool List'. The 't-Test: Paired Two Sample for Means' results table is shown in the worksheet, with a blue arrow pointing to the text 'Excel® Results Table'. The table includes the following data:

	Variable 1	Variable 2
Mean	29.88571429	29.57142857
Variance	192.6336134	184.1932773
Observations	35	35
Pearson Correlation	-0.755367639	
Hypothesized Mean Difference	0	
df	34	
t Stat	0.072298139	
P(T<=t) one-tail	0.471394141	
t Critical one-tail	1.690924255	
P(T<=t) two-tail	0.942788283	
t Critical two-tail	2.032244509	

Below the table, the following text is displayed:

No difference when Group A compared to Group B (20 & 50 paddle data combined)

$p > 0.05$  not enough evidence to say statistically different

$P < 0.05$  statistically different

A blue arrow points from this text to the label 'Interpretation of results'.

Data analysis  
Toolpak Add-in

Statistical Tool List

Excel® Results Table

Interpretation of results

# ANALYZING DATA – Using Excel

- Descriptive Analysis
- Pivot Tables
- Hypothesis testing
- **Graphing**
  - Histogram located in data analysis
  - Insert Tab: chart

# ANALYZING DATA – Using Excel

The image shows the Microsoft Excel 2013 interface. The title bar reads "beads - Excel" and the user name is "Ingvason, Gretchen". The ribbon is set to "INSERT", and the "Charts" group is highlighted. A blue arrow points from the "Charts" group to the text "Charting tool" in the worksheet area. The worksheet shows a grid with columns A through V and rows 1 through 30. The active cell is F3. The status bar at the bottom shows "READY" and the system tray displays the time as 5:22 PM on 12/2/2014.

# ANALYZING DATA – Using Excel

- Descriptive Analysis
- Pivot Tables
- Hypothesis testing
- **Graphing**
  - Histogram located in data analysis
  - Customizing the graph
    - Chart tools: Design, Layout, Format
    - Right mouse button
    - Double click on area

# ANALYZING DATA – Using Excel

The screenshot shows the Microsoft Excel interface with the following components:

- Chart Title:** Blue Beads
- Y-axis:** # recorded
- X-axis:** BIN
- Chart Elements Panel:**
  - Axes
  - Axis Titles
  - Chart Title
  - Data Labels
  - Data Table
  - Error Bars
  - Gridlines
  - Legend
  - Trendline
- Data Table:**

Bin	Frequency
0	12
1	16
2	22
3	6
4	10
5	5
6	1
7	2
8	0
9	1
10	0
More	0

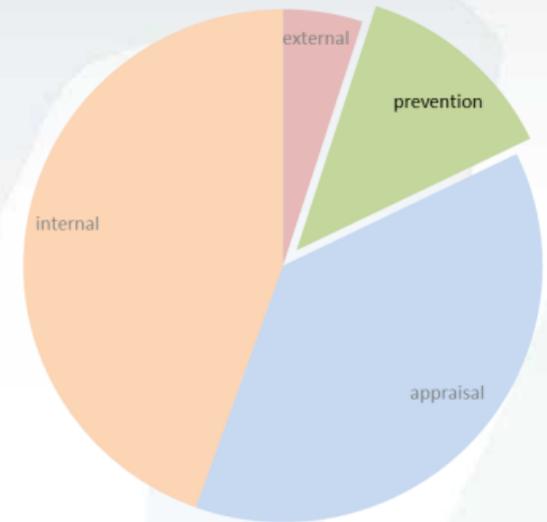
# ANALYSIS

Shop Math & Statistics Review  
Analyzing the Data  
Using Excel

**Introduction to SPC**

# ANALYSIS – Statistical Process Control (SPC)

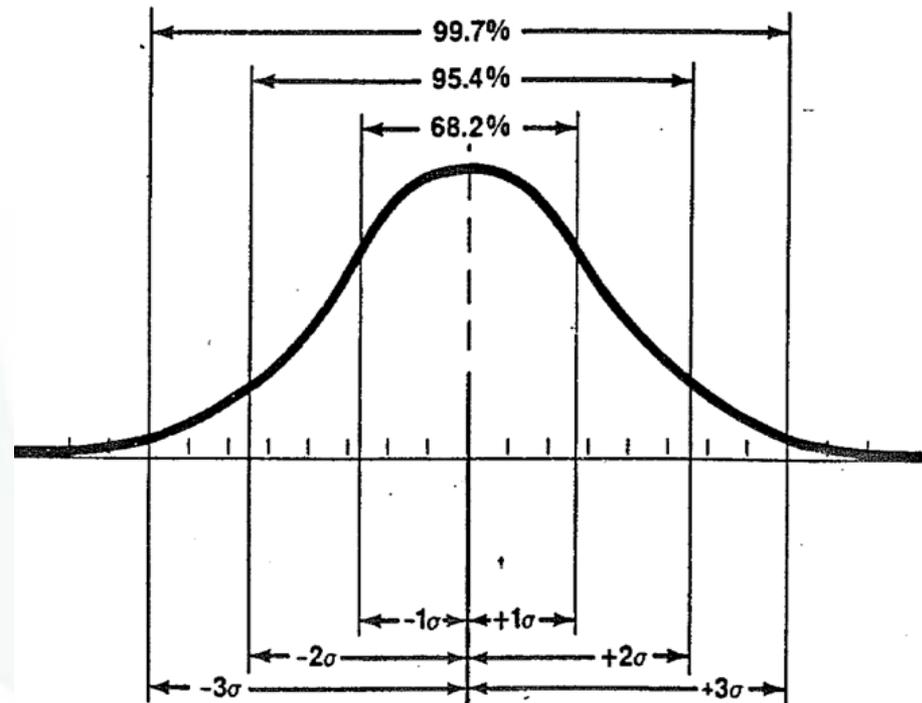
- *Quality is a product (or service) with the features and characteristics which determine desirability and can be controlled to meet certain basic requirements.*
- Inspection process:
  - Measurement of sample
  - Comparison against specification
  - Decision based on results
  - Corrective action, if necessary



- Internal
  - Scrap, Rework
- Appraisal
  - Material Receipt
  - In-process/Final Inspection
- Prevention
  - Improvement, Planning

# STATISTICAL PROCESS CONTROL (SPC)

- Measure of process stability or variability
  - Standard deviation is a measure of dispersion or spread of the data
    - Statistical calculation assumes normality
- Standard deviation is used to predict whether product remains within specification as it is manufactured
  - Often referred to as sigma
  - 1 sigma = 68.2% of results
  - 2 sigma = 95.4%
  - 3 sigma = 99.7%



# STATISTICAL PROCESS CONTROL (SPC)

- Measure of process stability or variability

“... SPC is applied in order to monitor and control a process. Monitoring and controlling the process ensures that it operates at its full potential. At its full potential, the process can make as much conforming product as possible with a minimum (if not an elimination) of waste (rework or scrap)...”

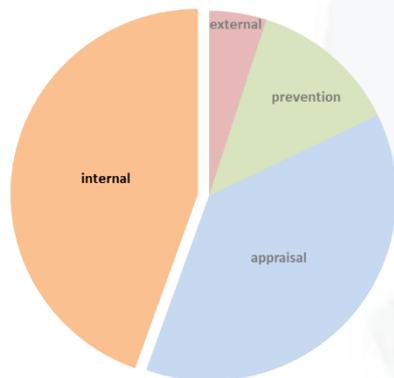
wikipedia.com

# STATISTICAL PROCESS CONTROL (SPC)

- Measure of process stability or variability

“... SPC is applied in order to monitor and control a process. Monitoring and controlling the process ensures that it operates at its full potential. At its full potential, the process can make as much conforming product as possible with a **minimum** (if not an elimination) of **waste** (rework or scrap)...”

wikipedia.com



- Internal
  - Scrap, Rework

- A process under statistical control is predictable.

# CONTROL CHARTS

- Analyze variation in processes (manufacturing or administrative)
  - Walter Shewart (1931), *“The Economic Control of Quality of Manufactured Product”*
  - Line graphs that display dynamic process behavior

# SEVEN QUALITY TOOLS

1. Flow Chart / Run Chart
2. Check Sheet
- 3. Control Charts**
4. Cause and Effect Diagram (a.k.a. Ishikawa or Fishbone)
5. Histogram
6. Pareto Chart
7. Scatter Plot (Diagram)

# CONTROL CHARTS

- Control chart types
  - Variable
    - X-bar / R (Average – Range)
    - Run charts (Single point data)
    - X / MR (Individual – Moving Range)
    - CuSum (Cumulative Sum)
    - EWMA (Exponentially Weighted Moving Average)
  - Attribute
    - p chart (percent defective)
    - np chart (number defective)
    - c chart (number of defects)
    - u chart (number defects per unit)

# CONTROL CHARTS

- Control chart types
  - Variable
    - **X-bar / R (Average – Range)**
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    - p chart (percent defective)
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    - u chart (number defects per unit)

# CONTROL CHARTS – “X-Bar / R”

- Product Data
  - Specification Limits
    - Provided by Customer
  - Control Limits
    - Calculated and used by Manufacturer

*Used to ensure product released meets Customer requirements  
Prevent manufacturing scrap or rework*

# CONTROL CHARTS – “X-Bar / R”

- Product Data
  - Specification Limits
    - Provided by Customer
  - Control Limits
    - Calculated and used by Manufacturer
- Machine (Process) Data
  - Specification Limits
    - Determined by Manufacturer in design/validation
    - Edges of manufacturing acceptable product

# CONTROL CHARTS – “X-Bar / R”

- Machine (Process) Data
  - Specification Limits
    - Determined by Manufacturer in design/validation
    - Edges of manufacturing acceptable product

*Product testing to establish limits ensures product released meets Customer requirements*

- Control Limits
  - Calculated by Manufacturer

*Prevent manufacturing scrap or rework.*

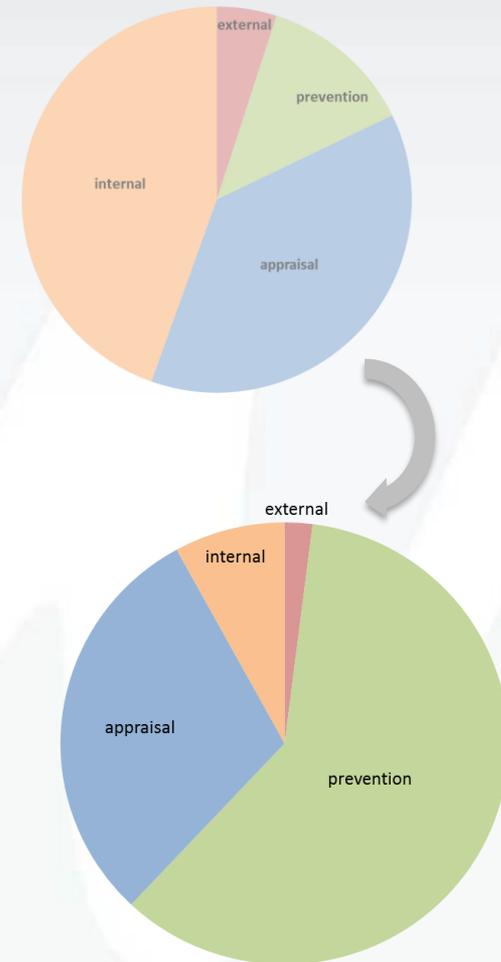
*Machine control rather than having to inspect or test.*

# CONTROL CHARTS – “X-Bar / R”

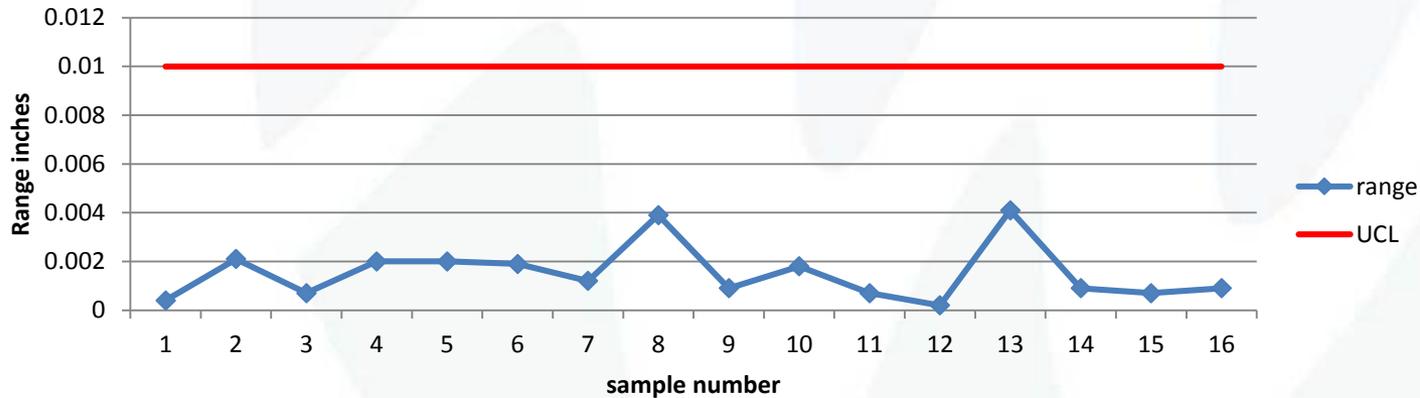
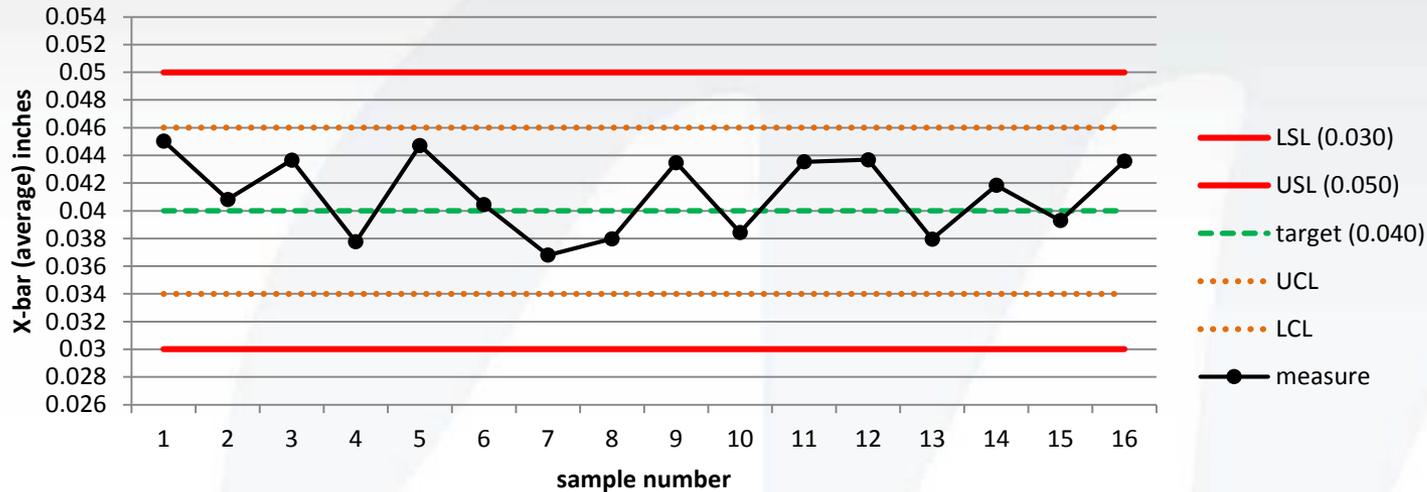
- Machine (Process) Data
  - Specification Limits
    - Determined by Manufacturer in design/validation
    - Edges of manufacturing acceptable product
  - Control Limits
    - Calculated by Manufacturer

*Prevent manufacturing scrap or rework.*

***Machine control rather than having to inspect or test.***



# SPC: X-Bar / R Charts



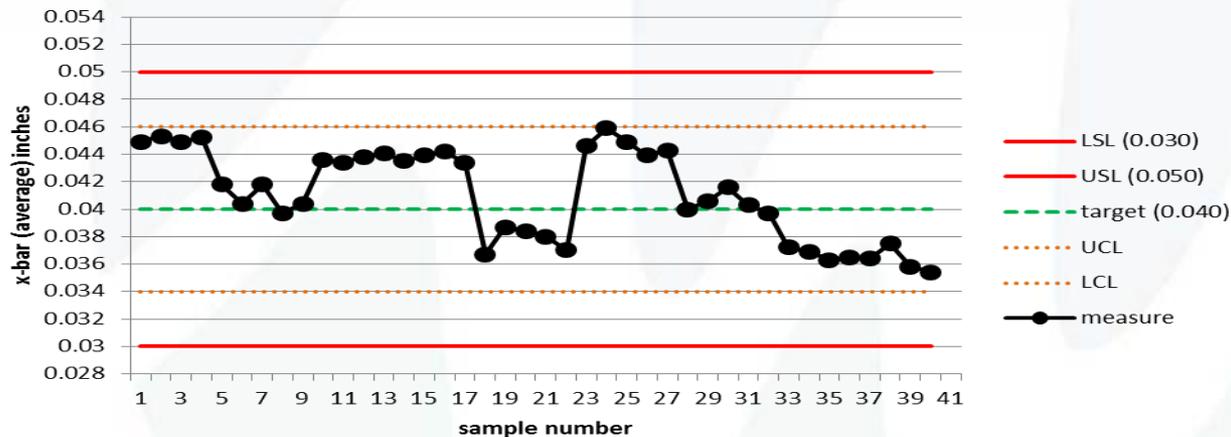
Rule of thumb for X-bar:  $UCL = \bar{X} + 3s$   $LCL = \bar{X} - 3s$   
using mean ( $\bar{X}$ ) and standard deviation established during process validation (capability) studies

# SPC RULES

- Five Common

1. Trends

- 7 or more consecutive points on one side of the center (target) line
- 7 or more consecutive points increasing or decreasing



- Xbar - Machine wear; tool wear; tired operator
- R – change in operator skill, change in incoming material quality

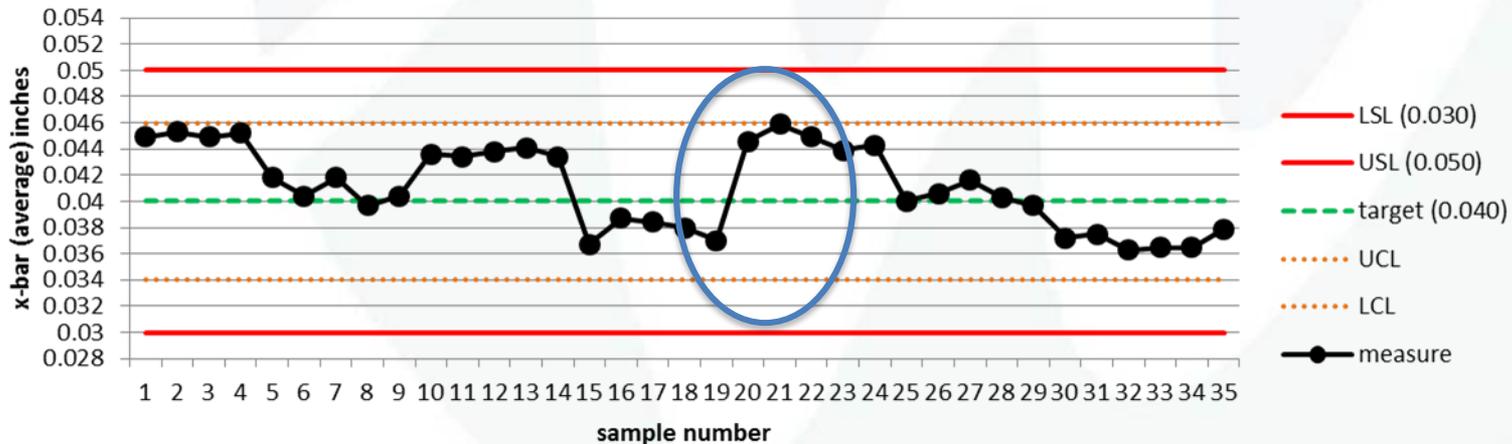
# SPC RULES

- Five Common

1. Trends

2. Jumps in Process Level

- X-bar - Modification of production method or process
- Change in inspection device or method
- New operator or machine
- R- material / method / operator / inspection change

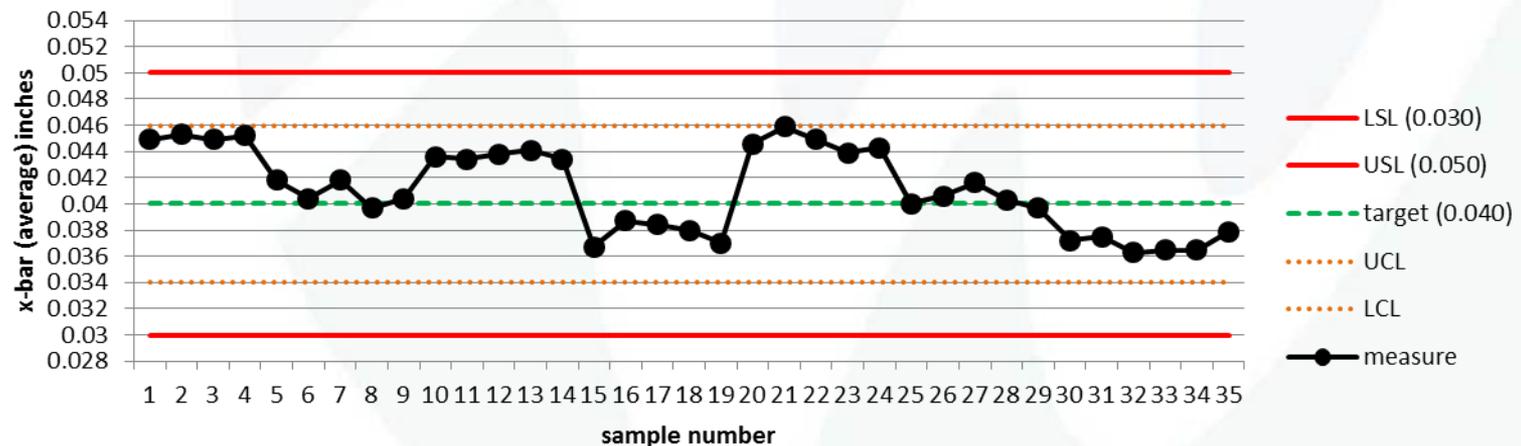


# SPC RULES

- Five Common

1. Trends
2. Jumps in Process Level
3. Recurring Cycles

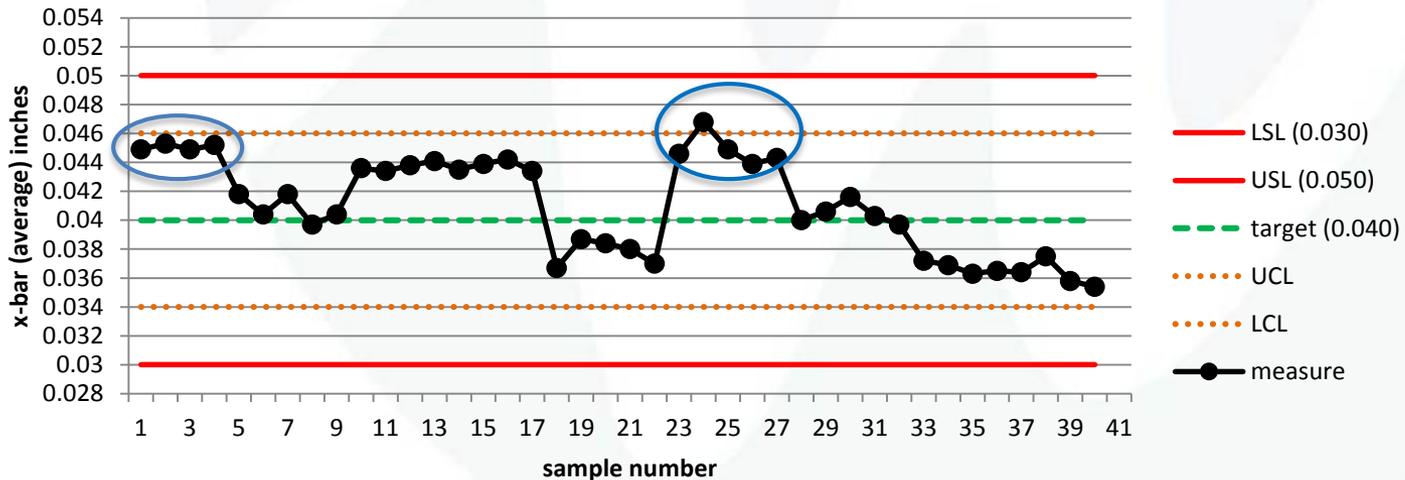
- X-Bar – environment (temp/humid, Ashift/Bshift), regular rotation of machine or operator
- R- scheduled maintenance; tool wear



# SPC RULES

- Five Common

1. Trends
2. Jumps in Process Level
3. Recurring Cycles
4. Points near or outside limits
  - X-bar – over control, large systematic difference in material quality/test method/equipment
  - R – mixed quality of distinctly different materials

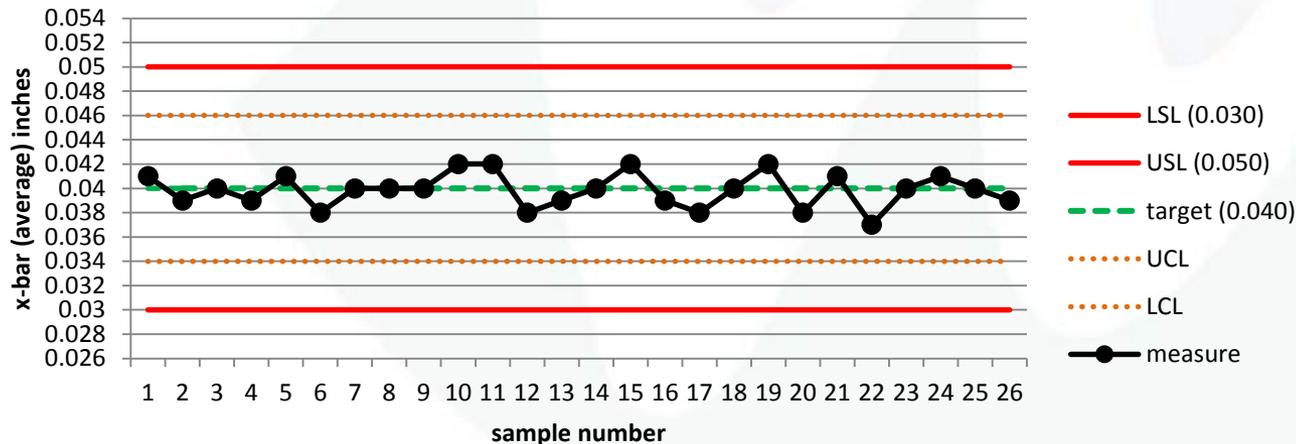


# SPC RULES

- Five Common

1. Trends
2. Jumps in Process Level
3. Recurring Cycles
4. Points near or outside limits
5. Lack of Variability

- X-Bar- incorrect calculation of control limits; improvements since calculation
- R – widely differing lot measurements; improvement since calculation



# PROCESS MEASURES

- SPC is measure of process stability or variability
  - A process under statistical control is predictable.
- Understanding process suitability for specifications
  - Machines equivalent
  - Effect of adjustments
  - Material variability
- Process Measures
  - Process Performance (Pp)
    - used internally to demonstrate (validate) improvements
  - Process Capability (Cp)
    - typically requested by Customer, indicates how well process meets specifications

*Often are discussed interchangeably, however the calculation of the values IS different. The difference lies in how the standard deviation is handled.*

# PROCESS MEASURES

- Process Measures
  - Process Performance (Pp)
  - Process Capability (Cp)

Assumptions for conducting performance (capability) studies:

1. process is “stable” (in statistical control); allowing for predictive behavior.

# PROCESS MEASURES

- Process Performance (Pp)
- Process Capability (Cp)

## Assumptions for conducting performance (capability) studies:

1. process is “**stable**” (in statistical control); allowing for predictive behavior.
2. both measures are calculated based on **normal distribution**  
*If the data are non-normal, it is either transformed or measures are calculated based on the alternate distribution.*

# PROCESS PERFORMANCE

- SPC is measure of process stability or variability
  - A process under statistical control is predictable.
- Understanding process suitability for specifications
  - Machines equivalent
  - Effect of adjustments
- **Process Measures**
  - **Process Performance (Pp)**
    - How well is the process running?

# PROCESS PERFORMANCE

- SPC is measure of process stability or variability
  - A process under statistical control is predictable.
- Understanding process suitability for specifications
  - Machines equivalent
  - Effect of adjustments
- **Process Measures**
  - **Process Performance (Pp)**
    - How well is the process running?

$$Pp = \frac{USL - LSL}{6\sigma}$$

# PROCESS PERFORMANCE

- Process Measures
  - Process Performance (Pp)
    - How well is the process running?

$$Pp = \frac{USL - LSL}{6\sigma}$$

Note: The standard deviation is calculated based on the square root of the variance

$$\sigma = \sqrt{\sum (xi - X\text{-bar})^2 / n-1}$$

# PROCESS PERFORMANCE

- Process Measures

- Process Performance (Pp)

- How well is the process running?

- Process Performance Index (Ppk)

- Is the process centered on target or running at one of the specification limits

$$Ppk = \min(PPU, PPL)$$

PPU (process performance index upper)

PPL (process performance index lower)

$$PPU = \frac{USL - \bar{x}}{3\sigma}, \quad PPL = \frac{\bar{x} - LSL}{3\sigma}$$

# PROCESS CAPABILITY

- Process Capability ( $C_p$ ) – measure of ability to meet specifications
  - Studies conducted to evaluate process
    - Do nothing – process limits well within specifications
    - Change the specifications - may be unrealistic, Customer negotiation
    - Center the process – bring bulk of product into specification (reduce risk)
    - Reduce Variability – consistency of delivery to customer
    - Accept the Losses – short term solution, rework/scrap efficiency

# PROCESS CAPABILITY

## – Process Capability (Cp)

- Does the process produce product meeting specification?

$$C_p = \frac{USL - LSL}{6 \sigma_\omega}$$

Note: standard deviation is estimated using the average range of the data set and an unbiasing constant.

$$\sigma_\omega = \frac{\overline{R}}{d_2}$$

Unbiasing Constants can be calculated, but this is rarely done and can either be looked up in a reference table or Cp values are calculated using software.

# PROCESS CAPABILITY

- Process Capability Index (Cpk)
  - Is the process centered on target or running at one of the specification limits

$$Cpk = \min(CPU, CPL)$$

CPU (process capability index upper)

CPL (process capability index lower)

$$CPU = \frac{USL - \bar{x}}{3 \sigma_w}, \quad CPL = \frac{\bar{x} - LSL}{3 \sigma_w}$$

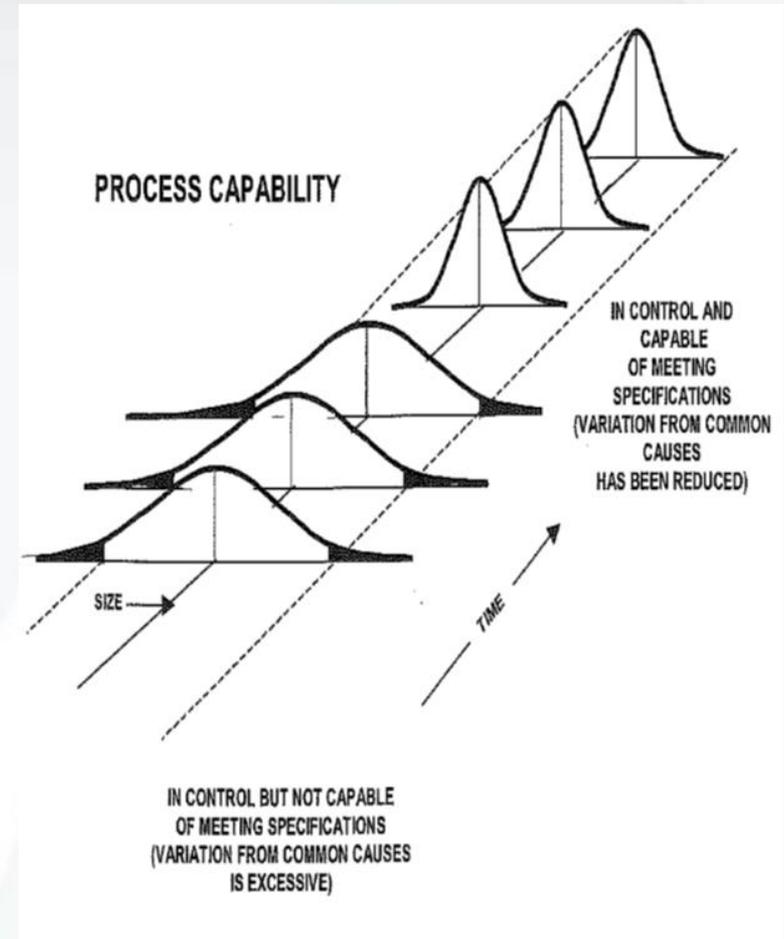
For Customers

$Cpk \geq 1.33$  typically

$Cpk \geq 1.67$  for CTQ

# Check the Results

- Process Measures
  - Process Performance
  - Process Capability



# Check the Results

		Statistical Control	
		In-Control	Out-of-Control
Capability	Acceptable	Case 1	Case 2
	Unacceptable	Case 3	Case 4

- Case 1: process capable and-in control (stable)
  - Ideal for Customer, predictably provide product within specification
- Case 2: process capable but out-of-control
  - Generally not acceptable due to unpredictability
- Case 3: process not capable, but in-control
  - Can be accepted based on control of process, but special cause variation needs to be reduced (process stable, but can be out-of-specification)
- Case 4: process not capable and out-of-control
  - Not acceptable due to unpredictability and inability to meet specifications.

A large, light blue, stylized letter 'W' is centered in the background of the slide. It has a soft, rounded appearance with a slight gradient.

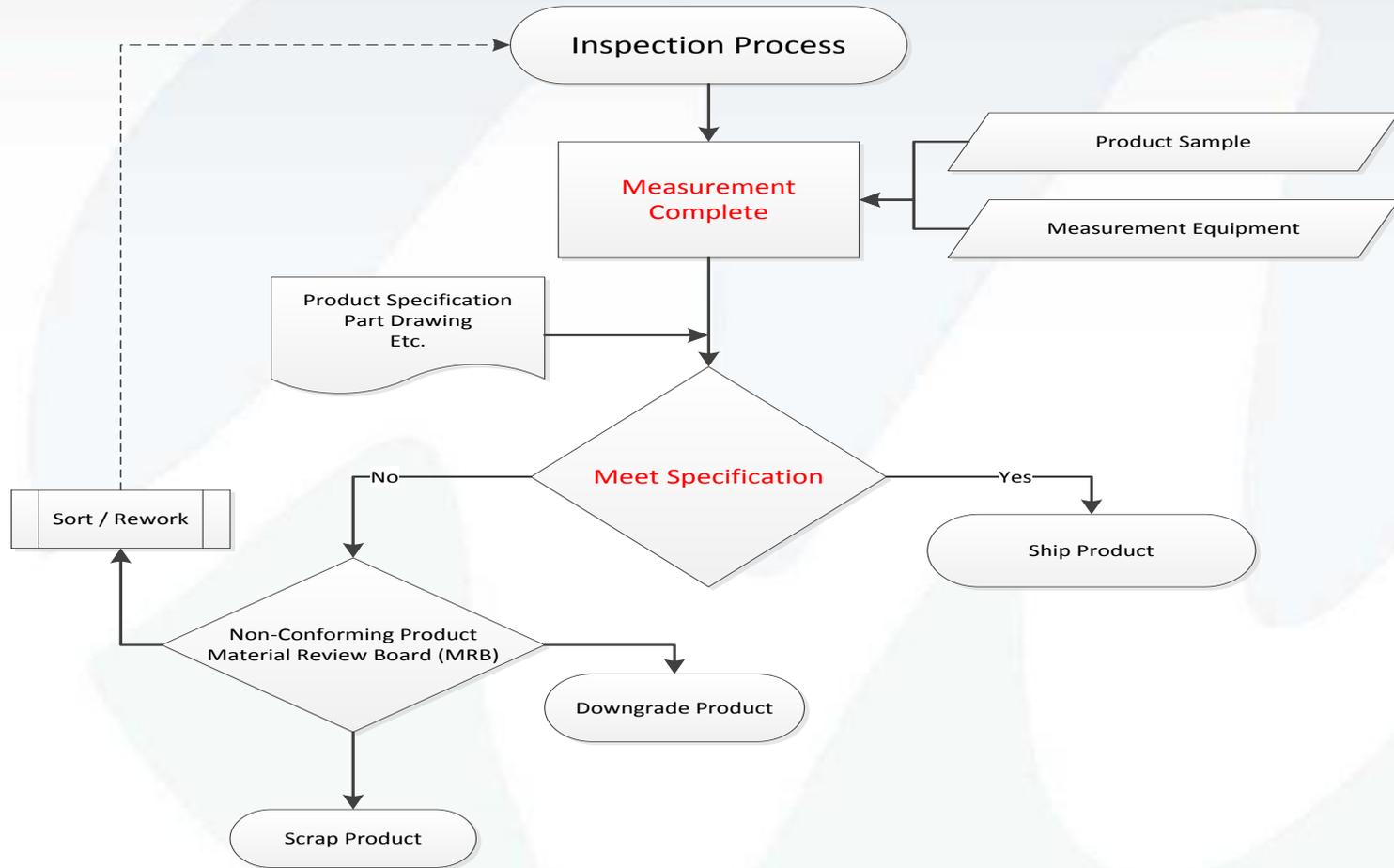
# QUALITY OPERATIONS

Incoming Inspection  
Product Release  
Professional Practices

# QUALITY SYSTEM

- Quality Department
  - Voice of the Customer
  - Support function
  - Regulatory review
- Basic Premise
  - Say what you do
  - Do what you say
  - *Record what you did*
  - *Check the results*
  - Act on the difference
- Inspection process:
  - Measurement of sample
  - Comparison against specification
  - **Decision based on results**
  - **Corrective action, if necessary**

# CHECK THE RESULTS



# CHECK THE RESULTS

## **21CFR 211.22 Responsibilities of quality control unit.**

(a) There shall be a quality control unit that shall have the responsibility and authority to approve or reject all components, drug product containers, closures, in-process materials, packaging material, labeling, and drug products, and the authority to review production records to assure that no errors have occurred or, if errors have occurred, that they have been fully investigated. The quality control unit shall be responsible for approving or rejecting drug products manufactured, processed, packed, or held under contract by another company...

# CHECK THE RESULTS

## 21CFR 820.80 Receiving, in-process, & finished device acceptance.

... (b) *Receiving acceptance activities.* ...Incoming product shall be inspected, tested, or otherwise verified as conforming to specified requirements.

Acceptance or rejection shall be documented.

... (c) *In-process acceptance activities.* ...in-process product is controlled until the required inspection and tests or other verification activities have been completed, or necessary approvals are received, and are documented.

... (d) *Final acceptance activities.* ... Finished devices shall be held in quarantine or otherwise adequately controlled until released. Finished devices shall not be released for distribution until:

- (1) The activities required in the DMR are completed;
- (2) the associated data and documentation is reviewed;
- (3) the release is authorized by the signature of a designated individual(s); and
- (4) the authorization is dated.

+

# CHECK THE RESULTS: Product Release

- Meet Specifications – Yes
- Ship the Product
  - Certificate of Analysis
  - Certificate of Conformance

# Product Release

- Ship the Product

- CERTIFICATE OF ANALYSIS

- Document issued by Quality Assurance confirming that a product meets its product specification.

- They commonly contain the actual results obtained from testing performed as part of quality control of an individual batch of a product.

# HONSO PHARMACEUTICAL CO., LTD

本草製薬株式会社

HONZOU BLDG.,3F 6-21, 3-CHOME, MARUNOUCHI, NAKA-KU, NAGOYA, JAPAN

名古屋市中区丸の内3丁目6-21 (ホンゾクビル3F) 〒461-0002

FAX(052)951-0679

TEL(052)951-0626

<http://www.honso.com>

## Certificate of Analysis

Sample described as : Minor Bupleurum Formula  
 Lot no. : E10913  
 Date of manufacture : 14/DEC/2001  
 Period of analysis : 14/DEC/2001~25/DEC/2001  
 Date of report : 25/DEC/2001

Result of Analysis	Test Result	Specification
Description	: Light Yellow-Brown Granules	— Complies
Identification	: Pass	— Complies
Purity		
Heavy metals	: Pass	— less than 30ppm
Arsenic	: Pass	— less than 2ppm
Loss on drying	: 6.66%	— less than 10.0%
Total ash	: 4.55%	— 2.0~6.0%
Acid-insoluble ash	: 0.03%	— less than 1.0%
Extract content		
Dilute ethanol-soluble extract	: 83.19%	— 70.0~96.0%
95% Ethanol-soluble extract	: 27.57%	— 17.0~34.0%
Assay		
Glycyrrhizin	: 38.03mg/day	— 24.7~46.0mg/day
Baicalin	: 154.13mg/day	— 110.6~205.6mg/day
Saikosaponin	: 13.58mg/day	— 6.5~19.7mg/day
Microbial Limit Test		
Total Plate Count	: 25	— less than 1000/g
Yeast & Mold	: 0	— less than 100/g
E.Coli	: Negative	— Complies

We hereby certify that the above mentioned is true and correct.

HONSO PHARMACEUTICAL CO., LTD.

*Hiroyasu Ishigaki*

Hiroyasu Ishigaki

Manager of Quality Control Dept.



# Product Release

- Ship the Product
  - **CERTIFICATE OF CONFORMITY:**
    - generally state that it conforms to one or a combination of the following:
      - Drawings
      - Specifications
      - Approved Instructions
      - Company standards
    - They are issued by a manufacturer
      - Stating that the part conforms to some of the subjects cited above
      - They are signed by a person 'authorized' by the manufacturer
        - Authorized is typically Quality, but could be different department



CHURCH STREET • BOHEMIA, LONG ISLAND, NEW YORK 11718  
ASBA CODE 851 800-8800

23 January 2008  
DTB04C08-0074  
410035-00-000

### Certificate of Conformance for Freight Container Mechanical Seal Testing

**Customer:** OneSeal A/S  
Vibe Alle 2  
2980 Kokkedal  
Denmark

**Attention:** Mr. Lars Berenth

**Purchase Order No.:** LBJ-118

**Test Item:** Bolt Seal

**Part No.:** 79T06

**Serial No.:** 000001 through 000025

**Specification No.:** ISO/PAS 17712:2006(E)

**Test Dates:** 11 January 2008 through 23 January 2008

Dayton T. Brown Inc. certifies that 25 samples, 5 for each test, of Bolt Seals P/N 79T06 were subjected to the following tests.

Test Name	Paragraph Number	Classification Rating
Tensile Test	6.2	High Security
Shear Test	6.3	High Security
Flex Test	6.4	High Security
Impact Test @ room temp	6.5	High Security
Impact Test @ reduced temp	6.5	High Security

**Results:** The above listed tests were completed with no discrepancies noted.

The test results contained herein pertain only to the specimens listed in this report. This report shall not be reproduced, except in full, without the written approval of Dayton T. Brown, Inc.

Prepared by: J. Benincasa  
J. Benincasa

Engineer: A. Hyland  
A. Hyland

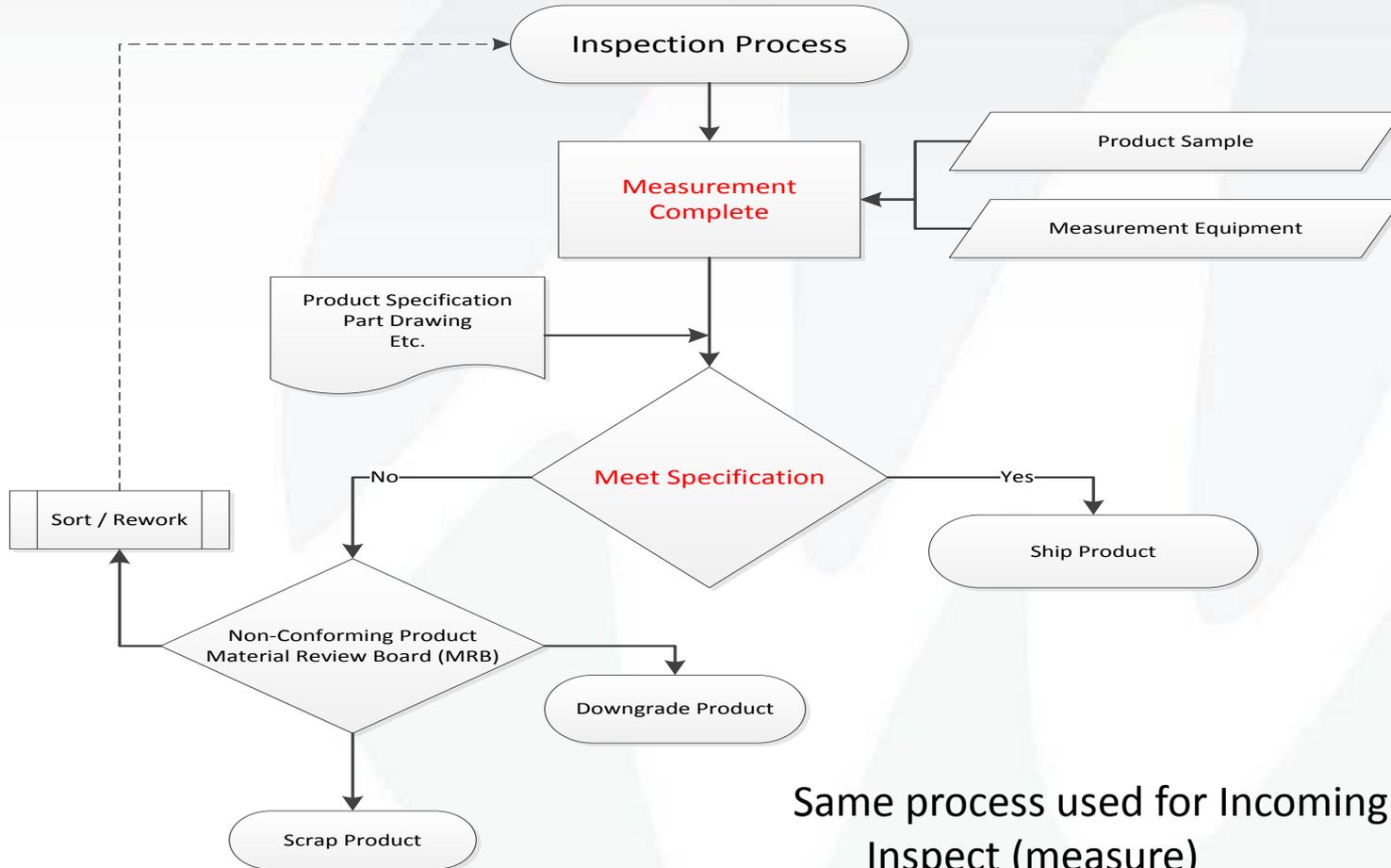
Quality Department: M. S. ...



# Product Release

- Ship the Product
  - Certificate of Analysis
    - Contains actual test results, demonstrating specifications
    - Issued and signed by Quality
  - Certificate of Conformance
    - No actual results, states that it conforms (meets) specification
    - Typically signed by Quality, but may not be

# CHECK THE RESULTS



Same process used for Incoming Materials –  
Inspect (measure)  
Meet Specifications – yes/no  
Release or Return

# CHECK THE RESULTS

- Meet Specifications – Yes
- Ship the Product or Use Incoming Material

OR

- Meet Specifications – NO
- Nonconformance Process
  - Material Review Board

# CHECK THE RESULTS

## **21CFR 211.22 Responsibilities of quality control unit.**

(a) There shall be a quality control unit that shall have the responsibility and authority to approve or reject ... and the authority to review production records to assure that no errors have occurred or, **if errors have occurred, that they have been fully investigated.** ...

## **21 CFR 211.165 Testing and release for distribution.**

...(f) Drug products failing to meet established standards or specifications and any other relevant quality control criteria shall be rejected. **Reprocessing may be performed.** Prior to acceptance and use, reprocessed material must meet appropriate standards, specifications, and any other relevant criteria...

## **Guidance for Industry, Q7A Good Manufacturing Practice Guidance for Active Pharmaceutical Ingredients**

### **B. Reprocessing (14.2)**

..reprocessing by repeating a crystallization step or other appropriate chemical or physical manipulation steps ...is generally considered acceptable... should be **preceded by careful evaluation** to ensure that the quality ... is not adversely affected due to the potential formation of by-products and over-reacted materials.

### **C. Reworking (14.3)**

Before a decision is taken to rework batches ... **an investigation into the reason for nonconformance** should be performed... documentation to show that the reworked product is of equivalent quality to that produced by the original process. Concurrent validation .....

# CHECK THE RESULTS

## 21CFR 820.90 Nonconforming product.

(a) *Control of nonconforming product.* ... The procedures shall address the identification, documentation, evaluation, segregation, and disposition of nonconforming product. The evaluation of nonconformance shall **include a determination of the need for an investigation** and notification of the persons or organizations responsible for the nonconformance. The evaluation and any investigation shall be documented.

(b) *Nonconformity review and disposition.*

(1) ... procedures that define the **responsibility for review and the authority for the disposition of nonconforming product.** The procedures shall set forth the review and disposition process. Disposition of nonconforming product shall be documented. Documentation shall include the justification for use of nonconforming product and the signature of the individual(s) authorizing the use.

(2) Each manufacturer shall establish and maintain **procedures for rework**, to include retesting and reevaluation of the nonconforming product after rework, to ensure that the product meets its current approved specifications...

# CHECK THE RESULTS

## ISO 9001:2008(E) 8.3 Control of Non-Conforming Product ISO 13485:2003

“... organization shall **ensure** that product which does **not conform** to product requirements is **identified and controlled to prevent its unintended** use or delivery. A documented procedure....

... organization shall deal with non-conforming product by one or more of the following ways:

- a)... take action to eliminate detected non-conformity
- b)...authorizing its use, release or acceptance under concession ...

*[9001 ... concession by relevant authority or customer]*

*[13485 ...concession only if regulatory requirements are met..]*

- a)..take action to preclude its original intended use or application

...**when** nonconforming product is **corrected** it shall be **subject to re-verification** to demonstrate conformity....”

# CHECK THE RESULTS: Nonconforming

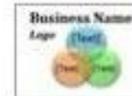
- Quality is not just Quality's Responsibility
  - Marketing / Sales
  - Engineering (design, process, manufacturing)
  - Manufacturing/Production
  - Procurement / Purchasing
  - Storage / Warehouse
  - Packaging / Shipping
  - Field Service

# CHECK THE RESULTS: Nonconforming

- Policy and Procedure for non-conforming
  - Segregation and Containment
    - ✓ Status labels
    - ✓ Quarantine
  - Non-conformance documentation
    - ✓ Part number, lot number, in-process/final, test result
    - ✓ Test results / specification
    - ✓ Lab OOS investigation
  - Investigation process
    - ✓ What happened
    - ✓ Special cause
    - ✓ One batch / multiple / recurring
  - Disposition
    - ✓ Material Review Board

# MATERIAL REVIEW BOARD (MRB)

- Key Members: Quality, Production, Purchasing
  - Additional Members: Marketing/Sales, Engineering, R&D
- Review non-conforming material and provide disposition
  - Rework (sorting)
  - Reprocess (perform additional steps)
  - Scrap
  - Downgrade
  - Use as is - requires written Customer agreement
- Meeting frequency dependent on Company SOP
- Document discussion/analysis and sign-off NC paperwork



## DEVIATION CONTROL FORM (DCF)

Document number: [enter unique document reference number here]

Deviation control number		Date	Initiator (Name and Department)			
Deviation type	Standard or Specification	Procedure or Process	Awaiting DCF approval	Pre-change evaluation	Other	
Mark appropriate block with ✖ or ✓						
Deviation proposed for		Period	Quantity	Other		
Enter costs in appropriate block						

**Description of proposed deviation, party responsible for deviation and justification**

.....

.....

.....

**Proposed actions (corrective actions and preventative measures)**

Actions should include specific instructions on how the deviation will be controlled and how traceability will be ensured (eg. identification of parts / products). Also indicate responsible person for each action.

.....

.....

**Deviation close out control notes**

	Verified by (name and department)	Signature
Corrective actions		
Preventative measures		

<b>Cost estimate for concession</b>	<b>Distribution list</b>
.....	.....
.....	.....

*Should approval not be granted by any specific function(s) please note the reason and retain DCF for reference*

<b>Approver</b>	<b>Signature &amp; Date</b>	<b>Note reference (see back)</b>
[Add approvers here]		
[Example - R&D or IT]		
[Example - Manufacturing]		
[Example - Quality]		
[Example - Marketing & Sales]		
[Example - Finance]		

■ Process Description on reverse side (Use double sided printing for compact 2 page form)

# CHECK THE RESULTS: Status Labeling

- GMP Requirement / ISO traceability
- Visible Factory – production floor and warehouse
  - Raw Material
  - Work-in-Progress (WIP)
  - Finished Goods
- Non-Conforming Quarantine
  - ISO requires segregated area
  - GMP requires segregated and locked (limited access)
  - Electronic Systems

# CHECK THE RESULTS: Status Labeling

- Universal Colors
  - Green for ACCEPTANCE
  - Yellow or Orange for HOLD
  - Red for REJECTED

# Status Labeling – Incoming (Receiving)

<b>AWAITING DISPOSITION</b>		
Lot #:		
P/N:		
Amt:	Date:	By:
Q014		
© 2010 GMP Labeling		

# Status Labeling – Incoming (Receiving)

<b>ACCEPTED</b>	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

Q048 ©1992 GMP Labeling

<b>REINSPECT</b>		
Lot #:		
P/N:		
Amt:	Date:	By:

Q069 © 2010 GMP Labeling

Description	
P / N	Lot/SN
<b>REJECTED</b>	
Amt.	
By/Date	
	<input type="checkbox"/> RM <input type="checkbox"/> WIP <input type="checkbox"/> FG

Q056 © 1993 GMP Labeling, Inc.

# Status Labeling - Production

<b>IN PROCESS</b>	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	
S451	©1992 GMP Labeling

<b>CONDITIONAL RELEASE</b>	
Mat:	
Lot #:	P/N:
Amt:	
Date:	By:
Notes:	
S201	©1999 GMP Labeling, Inc.

# Status Labeling - Production

IN PROCESS	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

S201 ©1999 GMP Labeling

CONDITIONAL RELEASE	
Mat:	
Lot #:	P/N:
Amt:	
Date:	By:
Notes:	

S201 ©1999 GMP Labeling, Inc.

HOLD	
Mat:	
Lot #:	
P/N:	
Amt:	Date:
Pending:	
Exp. Date:	By:

Q062 ©1998 GMP Labeling

AWAITING DISPOSITION		
Lot #:		
P/N:		
Amt:	Date:	By:

Q014 ©2010 GMP Labeling

REWORK		
Lot #:		
P/N:		
Amt:	Date:	By:

S194 ©2010 GMP Labeling

# Status Labeling - Production

IN PROCESS	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

S451 ©1992 GMP Labeling

HOLD	
Mat:	
Lot #:	
P/N:	
Amt:	Date:
Pending:	
Exp. Date:	By:

Q062 ©1998 GMP Labeling

ACCEPTED	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

Q048 ©1992 GMP Labeling

CONDITIONAL RELEASE	
Mat:	
Lot #:	P/N:
Amt:	
Date:	By:
Notes:	

S201 ©1999 GMP Labeling, Inc.

AWAITING DISPOSITION		
Lot #:		
P/N:		
Amt:	Date:	By:

Q014 ©2010 GMP Labeling

REWORK		
Lot #:		
P/N:		
Amt:	Date:	By:

S134 ©2010 GMP Labeling

# Status Labeling - Production

IN PROCESS	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

©1992 GMP Labeling

HOLD	
Mat:	
Lot #:	
P/N:	
Amt:	Date:
Pending:	
Exp. Date:	By:

©1998 GMP Labeling

REJECTED	
Description	
P / N	Lot#/SN
Amt.	
By/Date	
<input type="checkbox"/> RM	
<input type="checkbox"/> WIP	
<input type="checkbox"/> FG	

©1993 GMP Labeling, Inc.

CONDITIONAL RELEASE	
Mat:	
Lot #:	P/N:
Amt:	
Date:	By:
Notes:	

©1999 GMP Labeling, Inc.

ACCEPTED	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	

©1992 GMP Labeling

SCRAP	
Description	
P / N	Lot#/SN
Amt.	
By/Date	
<input type="checkbox"/> RM	
<input type="checkbox"/> WIP	
<input type="checkbox"/> FG	

NOT FOR PRODUCTION USE

©1993 GMP Labeling, Inc.

AWAITING DISPOSITION	
Lot #:	
P/N:	
Amt:	Date: By:

©2010 GMP Labeling

# Status Labeling - Warehouse

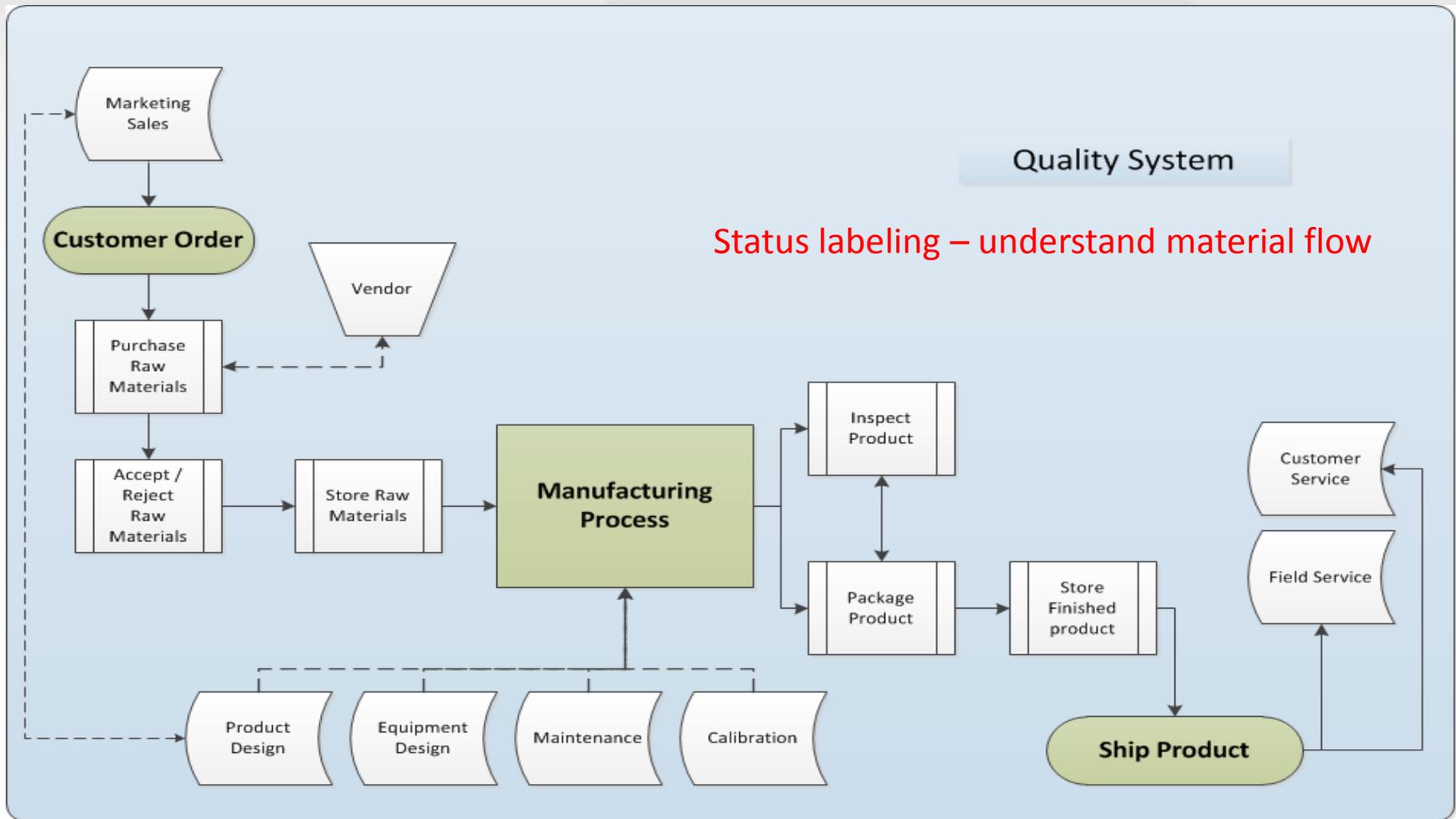
<b>IN PROCESS</b>	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	
S451	©1992 GMP Labeling

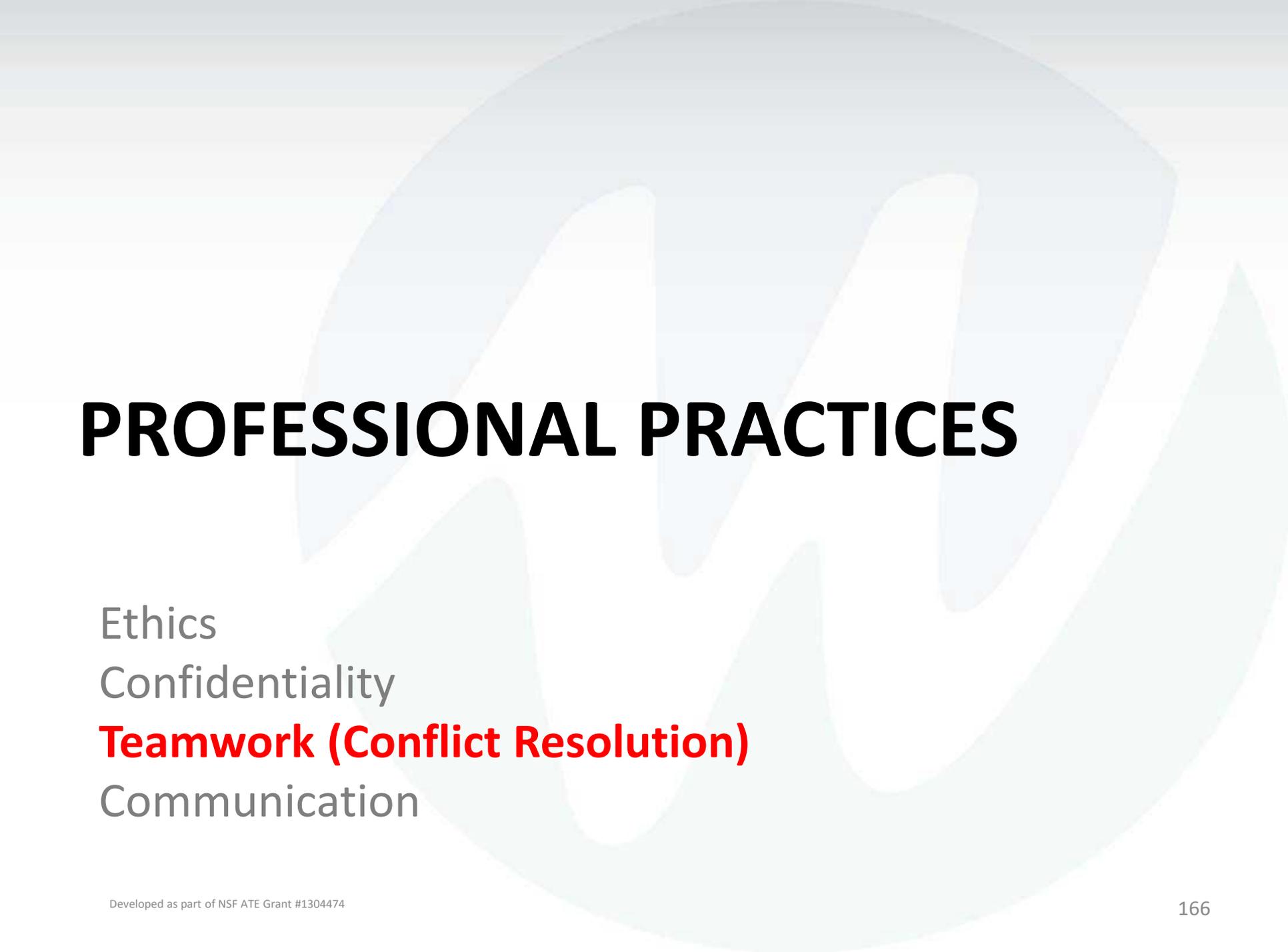
<b>ACCEPTED</b>	
Mat:	
Lot #:	
P/N:	
Amt:	
By:	
Date:	
Q048	©1992 GMP Labeling

<b>RETURNED GOODS</b>	
Mat:	
Lot #:	P/N:
From:	pH:
Amt:	
Date:	By:
Notes:	
M100	©1992 GMP Labeling

# CHECK THE RESULTS: Status Labeling

- Material Flow
  - Receipt : on-hold until inspection complete
  - Raw Material to production floor must have green acceptance
  - Work-In-Progress (WIP)
    - Labeled as “acceptable” moving through process
    - Hold if work stopped due to non-conformance
      - Rework if to move forward
      - Reject / Scrap
  - Final Inspection: on-hold until inspection complete
  - Finished goods to warehouse must have green acceptance



A large, light blue, stylized letter 'W' is centered in the background of the slide. It has a soft, rounded appearance with a slight gradient.

# PROFESSIONAL PRACTICES

Ethics

Confidentiality

**Teamwork (Conflict Resolution)**

Communication

# QUALITY OPERATIONS

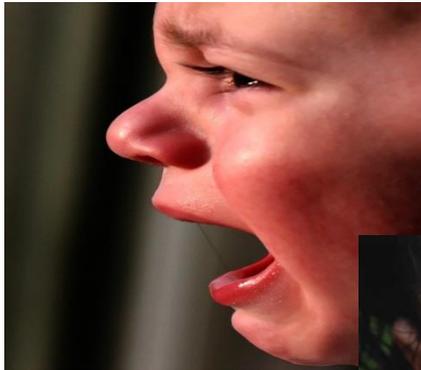
- Quality Assurance & Quality Control
  - Voice of the Customer
    - Is the product manufactured properly?
    - Does the product function as expected?
    - Was the product manufactured using the correct materials
  - Regulatory review
    - Does the product/service meet the Regulatory requirements (i.e. government, UL, etc.)
    - Does the product meet the Customer regulatory expectations?
  - Support function
    - Work with manufacturing, purchasing, etc. to meet Customer and Regulatory requirements
    - Incoming Materials / Product Release

# CODES OF PROFESSIONAL PRACTICE

- **Honesty**
  - **Follow procedures, record data accurately, report issues when they occur, etc.**
- Integrity
- Transparency
- Accountability
- Confidentiality
- Objectivity
- **Respectfulness**
  - **Everyone there for common purpose**
- **Obedience to the Law**

**“I’ve learned that  
people will forget what you said,  
people will forget what you did, but  
people will never forget how you made them feel.”**

**Maya Angelou**



# PROFESSIONAL PRACTICES

- Quality Assurance / Quality Control personnel
  - Are not
    - “policemen”
    - “looking over their shoulder”
    - “naysayers”
  - Are
    - Voice of the Customer
    - Regulatory review
    - Support function

# CODES OF PROFESSIONAL PRACTICE

- Honesty
- Integrity
- **Transparency**
- **Accountability**
- Confidentiality
- **Objectivity**
- Respectfulness
- Obedience to the Law

# PROFESSIONAL PRACTICES

- Quality Assurance / Quality Control personnel
  - Voice of the Customer, Regulatory review, Support function
- **Transparency**, Objectivity, Accountability,
  - Procedures
  - Methods
  - Notifying immediately

# PROFESSIONAL PRACTICES

- Quality Assurance / Quality Control personnel
  - Voice of the Customer, Regulatory review, Support function
- Transparency, **Objectivity**, Accountability,
  - Data driven
  - Regulations / Standards

# PROFESSIONAL PRACTICES

- Quality Assurance / Quality Control personnel
  - Voice of the Customer, Regulatory review, Support function
- Transparency, Objectivity, **Accountability**
  - Verify results
  - Notify immediately
  - Assist when asked, support production

# PROFESSIONAL PRACTICES

- **Quality Assurance / Quality Control personnel**
  - Voice of the Customer, Regulatory review, Support function
- **Transparency, Objectivity, Accountability**
  - Teamwork
  - Conflict Resolution
  - Time / Project Management
  - Communication

# TEAMWORK

- Teams have become universal
  - Cross functional daily operations
- Types of Teams
  - Process / Continuous Improvement
  - Work Groups (Workcells)
  - Self-Managed

# TEAMWORK

- Types of Teams
  - Work Groups (Work Cells): layout of workstations facilitate process step sequence, all operators within cell are cross-trained on tasks
  - Departments can also be referred to as work groups/teams
    - Example: Operations may encompass several product lines, each product line has a designated area and support staff (Engineering, QA/QC, Mechanics, Production Associates, etc.)

# TEAMWORK

- Types of Teams

- *Work Groups (Work Cells)*: layout of workstations facilitate process step sequence, all operators within cell are cross-trained on tasks
- *Self-Managed*: directly manage day-to-day operation of process (department), have authority to make decisions
  - Set goals
  - Allocate assignments
  - Ownership of process

# TEAMWORK

- Types of Teams
  - Work Groups
  - Self-Managed
  - Process Improvement: focus on improving or developing specific business processes
    - Cross-functional
    - Achieve specific goal
    - Management Sponsor (resource availability)
    - Project plan with start/end targets

# TEAMWORK

- Membership
  - Roles & Responsibilities
    - Champion = initiates concept or idea for change/improvement
    - Sponsor = supports plans, activities and outcomes
    - Team Leader = Directs member efforts, coaches, communicates to management
    - Member = participants, subject matter experts
  - Team meetings may also include
    - Facilitator = observes process and suggests changes to move forward; assists team leader in closing discussion; may provide training as needed
    - Scribe = designated note taker
    - Timekeeper = keeps meeting on track

# TEAMWORK

- Stages
  - **Forming:** team comes together and begins process of understanding other members
    - Review the project
    - Establish roles (assigning task categories – contribution)
    - Determine meeting times (frequency)
    - Evaluate that all functions represented
  - **Storming:** team members adjusting to working as a team rather than individually
    - Project may be different than anticipated or more difficult
    - Conflict resolution

# TEAMWORK

- Stages

- Forming: team comes together and begins process of understanding other members
- Storming: team members adjusting to working as a team rather than individually
- **Norming:** agree on mutually accepted ideas to move forward
  - Some work gets accomplished
  - Trust is building
  - Share ideas and work products without hesitation
- **Performing:** members working together to reach common goal
  - Diagnose and solve problems
  - Large amount of work is accomplished

# TEAMWORK

- Types of Teams
- Membership
- **Stages**
  - Forming: team comes together and begins process of understanding other members
  - Storming: team members adjusting to working as a team rather than individually
  - Norming: agree on mutually accepted ideas to move forward
  - **Performing:** members working together to reach common goal

# TEAMWORK

- Stages

- Forming: team comes together and begins process of understanding other members
- Storming: team members adjusting to working as a team rather than individually
- Norming: agree on mutually accepted ideas to move forward
- Performing: members working together to reach common goal
- **Closing (Adjourning)**: results shared, loose ends tied up, team disbanded
- **Recognition**: contribution acknowledge and celebrated

# TEAMWORK

A large, stylized graphic in the background shows a hand holding a globe. The hand is rendered in light blue and white, with fingers curled around the globe. The globe is a light teal color. The overall style is clean and modern.

- Barriers
  - Groupthink
  - Conflict
  - Logistics
  - Agendas
  - Training

# TEAMWORK

- Barriers

- Group-Think

“ Group members try to minimize conflict and reach a consensus decision without critical evaluation of alternative viewpoints, by actively suppressing dissenting viewpoints, and by isolating themselves from outside influences.

Loyalty to the group requires individuals to avoid raising controversial issues or alternative solutions, and there is loss of individual creativity, uniqueness and independent thinking...”

(wikipedia.com)

# TEAMWORK

- **Barriers**

- Group-Think

- **Conflict**

- **Five Dysfunctions** (P. Lencioni, “The Five Dysfunctions of a Team”)

- **10 Problems** (PR Scholtes, “The Team Handbook”)

# TEAMWORK

- Barriers
  - Group-Think
  - Conflict
    - **Five Dysfunctions** (P. Lencioni, “The Five Dysfunctions of a Team”)
      - Absence of trust
      - Fear of conflict
      - Lack of commitment
      - Avoidance of accountability
      - Inattention to results

# TEAMWORK

- Barriers
  - Group-Think
  - Conflict
    - Five Dysfunctions (P. Lencioni, “The Five Dysfunctions of a Team”)
    - **10 Problems** (PR Scholtes, “The Team Handbook”)
      - Floundering –can’t start/stop
      - Member influence based on position
      - Talker
      - The one who won’t speak up
      - Opinions stated as facts
      - Rushing to solution
      - Digression/tangents – unfocussed discussion
      - Explain others motives
      - Ignoring or ridiculing other’s responses
      - Personal Conflict

# CONFLICT RESOLUTION

- Exercise (pushing hands)

# TEAMWORK

- **Barriers**
  - Group think
  - Conflict
  - Logistics
  - Agenda
  - Training

# TEAMWORK

- **Barriers**
  - Group think
  - Conflict
  - **Logistics**
    - 3 Shift operation
    - Multiple sites
    - Different departments
  - **Agenda**
    - hidden
  - **Training** (lack of)
    - Root Cause Tools
    - Professional conduct skills

# TEAMWORK

- **Types of Teams** (Work Groups, Self-Managed, Process/Continuous Improvement)
- **Membership** (Champion, Sponsor, Leader, Members)
- **Stages** (forming, storming, norming, performing, closing)
- **Barriers** (conflict, group-think)
- **Decision-Making**
  - Consensus vs Majority

# TIME MANAGEMENT

- Time Management
  - Telephone
  - Email
  - Meetings
  - Daily Activities

# TIME MANAGEMENT

- Multi-tasking Exercise

# QUALITY SYSTEM

- Quality Department
  - Voice of the Customer
  - Support function
  - Regulatory review
- Basic Premise
  - Say what you do (documents)
  - Do what you say (training)
  - Record what you did (write it down)
  - Check the results (analysis)
  - **Act on the difference (improvement)**



# PROFESSIONAL PRACTICES

Ethics

Confidentiality

Teamwork (Conflict Resolution)

Time / Project Management

**Communication**

# CODES OF PROFESSIONAL PRACTICE

- Honesty
- Integrity
- Transparency
- Accountability
- **Confidentiality**
- Objectivity
- Respectfulness
- Obedience to the Law



# COMMUNICATION

- The exchange of information between people by
  - Speaking
  - Writing
  - Using common systems of signs or behavior

# COMMUNICATION

- The exchange of information between people by
  - Speaking
  - Writing
  - Using common systems of signs or behavior
- 5 types
  - Intrapersonal
  - **Interpersonal**
  - **Small Group**
  - **Public**
  - Mass Communications

# COMMUNICATION

- Delivering your message
  - Direct Language
  - Factual and relevant details
  - Repetition / reiteration
  - Be aware of non-verbal message
  - Check often for understanding
- Email, Phone, Face-to-Face

# COMMUNICATION

- Barriers
  - Attitude
  - Experience
  - Mood
  - Noise Level
  - Non-Verbal Messages
  - Subject Knowledge
  - Wording

# COMMUNICATION

- Barriers
  - Attitude
    - negative prevent adapting to change
    - overly optimistic miss what actually occurring
  - Experience
    - Oversharing
    - Newbie wanting to prove
  - Mood
    - when grumpy may not listen
    - when joyful interrupt others
  - Noise Level
    - Hearing all the messages

# COMMUNICATION

- Barriers
  - Non-Verbal Messages
    - Demonstrate engagement (i.e. eye contact, relaxed)
    - Back to the person indicates not interested
  - Subject Knowledge
    - The know-it-all
    - pretending loses credibility & erodes trust
  - Wording
    - be non-ambiguous,
    - get to the point,
    - maybe a quick greeting will break the ice (i.e. email salutation)
  - ESL (English as second language)
    - Avoid slang and jargon

# COMMUNICATION



# LISTENING SKILLS

- Listening is hard work
  - Listen intentionally for people's names
  - Listen with interest
  - Try to get rid of your assumptions
  - Listen for what isn't said
- Active Listening
  - Try to understand from speaker's point of view

# LISTENING

- Active Listening
  - Try to understand from speaker's point of view

Versus

- Hearing
  - Physical process of eardrum and brain
- Active Listening **Skills**

# LISTENING SKILLS

- Active Listening Skills
  - Make the decision to listen.
  - Don't interrupt.
  - Keep your eyes focused on the speaker and your ears tuned to their voice.
  - Ask a few questions throughout the conversation.
  - Summarizing statements

# LISTENING SKILLS

- What is Said and what is Heard.

