

Strong Evaluation Plans = Stronger Proposals

July 20, 2011



Evaluate
EVALUATION RESOURCE CENTER *for*
advanced technological education



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Introductions



Stephanie

Stephanie
Evergreen



Lori
Wingate



Mike
Lesiecki



Norena
Badway



Liz
Teles



Evaluate @ WMU
EVALUATION RESOURCE CENTER *for*
advanced technological education



NETWORKS




Teles
Consulting, LLC




Lara
Smith






Handout



Stephanie

Available from
www.evaluate.org/resources

Keyword search:
strong



**Handout for the webinar on:
Strong Evaluation Plans = Stronger Proposals**
(conducted July 20, 2011)

by Hanna Redway, Stephanie Emeryson, Mike Lortie, Lili Telle, & Lori Wittgen

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Evaluation Plans for ATE Proposals: Helpful Hints and Fatal Flaws
In Table of Contents and Section on ATE for ATE proposals (check some helpful hints and fatal flaws related to evaluation plans in ATE proposals. Check out the new page and expanded sections. http://www.evaluate.org/resources/strong_evaluation_plans/

Sample Evaluation Products
Check out an example of an evaluation section from a recent ATE proposal: www.evaluate.org/resources/sample_evaluation_products/
To see what a PI can expect an evaluator to deliver, look here for an evaluation report from an ATE center: http://www.evaluate.org/resources/evaluation_report/


Find an Evaluator
PIs in need of an evaluator and evaluators looking for more ATE work can make use of the Evaluate Evaluator Directory: www.evaluate.org/resources/evaluate_evaluator_directory/. Evaluators are searchable by keyword and state, with details regarding their areas of expertise, areas of ATE expertise, specialty settings, and ATE. The American Evaluation Association's Evaluator Directory is a larger compendium, also searchable by state: www.aea.org/2010/04/evaluation_directory_index.php

Data Management Plans
The ATE Central Handbook includes a sample data management plan and other helpful resources: http://www.evaluate.org/resources/central_handbook/central_handbook_data_mgmt/
DEP Online includes an interactive system for generating a data management plan tailored to RFP requirements: <http://www.evaluate.org/>
Iowa University Consortium for Political and Social Research provides a framework for creating data management plans with guiding questions and sample language: <http://www.iuc.uiowa.edu/2009/02/20/>
RFP's Shortcourse for Education and Higher Education guidelines for data management plans are available from www.ate.gov/2010/04/central_handbook/


More on Proposal Development
Watch the webinar "Using Competencies and Success Strategies" given June 9, 2011 by NACAC: <http://www.evaluate.org/resources/using-competencies-and-success-strategies/>
Also see the webinar "Writing Evaluation Proposals for your ATE Proposal" held July 21, 2010: <http://www.evaluate.org/resources/writing-evaluation-proposals/>

A recording of this Strong Evaluation Plans = Stronger Proposals webinar and PDF version of the presentation slides are available from www.evaluate.org/resources/strong_evaluation_plans/

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www.evaluate.org | 2007-2011 | Western Michigan University



Objectives



Stephanie

1. Meet the evaluation requirement of the proposal
2. Utilize evaluation to help meet the goals and objectives of the proposed project
3. Understand the data management plan - a new ATE proposal requirement
4. Create a stronger proposal

Evaluate*te*

www.evaluate.org

2

Evaluator Perspective



Norena Badway



Why?




Norena


ATE requires it

// the evaluative activities should provide evidence on the extent to which the project goals and objectives are realized //


- 2011 ATE Program Solicitation





 **Why?**


Norena


ATE requires it
Mirror
Do you see what I see?





 **Why?**



Norena



ATE requires it
Mirror
Legitimacy
Objective view




 **Why?** 
Norena

ATE requires it
Mirror
Legitimacy
Connections
Your activities with
other perspectives



 **Why?** 
Norena

ATE requires it
Mirror
Legitimacy
Connections
Learning
Growth and development





Why?



Norena

ATE requires it
Mirror
Legitimacy
Connections
Learning
Dissemination
Sharing what you've learned




Who?




Norena

- Evaluator
- With evaluation experience
 - Applies evidence-based/research theoretic framework
 - Seeks beyond "body counts"
 - Analyzes, rather than audits
 - Partners, rather than judges




What?




Norena

Assists in designing proposal?
or
Implements prescribed plan?



When?



Norena

Confer on goals & Set data elements

Propose Get funded Submit annual report

Set course correction & Confer on logic model

Feedback data analysis
Applies wide background of frameworks

 **Dissemination**


Norena

Professional Development
Project staff
Partners



 **Dissemination**


Norena

Co-present
ATE PI Conference
Tech/Ed conferences






Dissemination



Norena

Publish

Promising Practices
Journals




PI Perspective




Mike Lesiecki






Takeaways




Mike

- 1** Methods to engage an evaluator and set expectations
- 2** Giving the reviewer enough of an evaluation section without impinging on page limits
- 3** Guidelines and strategies to generate a reasonable cost proposal and strong statement of work for the evaluation effort




Requirements




Mike


What are the evaluation requirements according to the solicitation?

And the review criteria?




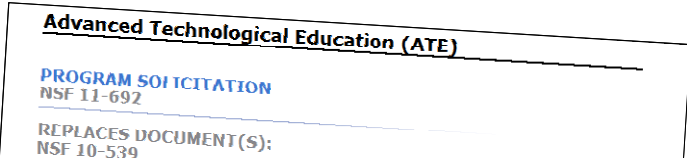


Criteria




Mike

- ✓ Is the evaluation plan clearly tied to project outcomes?
- ✓ Does the project provide for effective assessment of student learning?
- ✓ Is the evaluation likely to provide useful information to the project and others?
- ✓ Will the evaluation inform others through the communication of results?




What




Mike


... realities does the PI face at proposal stage?

- Establishing the evaluator relationship
- Time
- Budget
- Time





Where

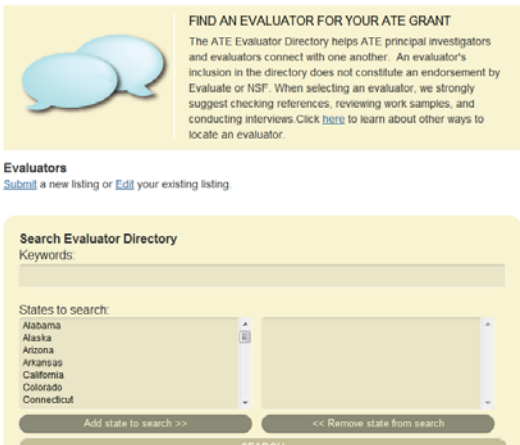



Mike

... does one find those evaluators anyway?


EvaluATE
Start with CV or bio

Work the network
Can be fraught with danger





How





Mike

... can an evaluation stand out for a reviewer?


- Looking for key words formative and summative
- Avoid generic
- Looking for direct ties to goals and objectives
- Looking for a plan

Utilizing attachments





Money & Getting It Done



Mike


Accompanies contract
Defines activities and deliverables
Allows evaluator to invoice
Allows project to pay

Statement of Work


The evaluator will deliver:

1. A data acquisition and evaluation plan with timelines.
2. An interim report twice per year
3. An annual report due by March 19
4. A series of benchmarks for valid impact metrics.

Above deliverables will be contracted for \$\$,\$\$\$



Cost Proposal



Mike

Start with SOW

Fixed or Hourly?

Site visits & travel?


Number of reports?

Total cost of evaluation

```
graph TD; A[Start with SOW] -.-> B[Fixed or Hourly?]; B -.-> C[Site visits & travel?]; C -.-> D[Number of reports?]; D -.-> E[Total cost of evaluation];
```

Budget Example Mike

Project budget	Evaluation expenses
\$900,000	\$50,000 fixed fee
$\div 3$	<u>+ \$9,965 expenses</u>
\$300,000 per year	\$59,965

 6.7%



It starts with a telephone call...

Helpful Hints & Fatal Flaws



Liz Teles



You have a great idea!

**but
you need the money!**



First!




Liz


A good evaluation plan almost always raises reviewer ratings of your proposal.



It improves your project.
It makes it easier to manage.
It increases quality.




Helpful Hints




Liz

1. Identify an evaluator in advance.
2. Match evaluation with goals, objectives, and activities.
3. Design to provide evidence about what is and isn't working.
4. Remember that while accountability is important, evaluation of impact and effectiveness is vital.
5. Evaluate short and long-term goals, develop indicators to measure progress and include timelines.



Professional Development Example



Liz

<u>Accountability</u>	<u>Impact & Effectiveness</u>
<i>Did you do it?</i>	<i>Did it make a difference?</i>
How many attended?	Did participants learn?
Were participants from the schools, colleges, and industries you hoped to serve?	Did they use the information in their classes or work?
What was their gender and ethnicity?	Was it appropriate for future technicians?
	Did employers value the new skills that graduates have?



Helpful Hints



Liz

6. Develop the plan jointly between evaluator and PI.
7. Assign responsibilities for various components.
8. Use the evaluation literature.
9. Keep in mind your evaluation stakeholders.
10. Use at least 1 (up to 2.5) pages.



Assign



Liz

Who?	How?	When?
PI/PD	Direct Contact	Once a month
Partners	Web Forms	End of semester
Institutional Research Office	Graduation & Matriculation	Each July
Evaluator	Focus groups Surveys Calls to industry	Just after end of semester



Fatal Flaws



Liz

The evaluation plan

1. Is missing.
2. States "after we get funding, we will develop a plan."
3. Only evaluates easy things.
4. Has an unreasonable or unrealistic budget.
5. Does not align with priorities of funding program.



Evaluation Budgets




Liz


- ✓ Be reasonable
- ✓ Be realistic
- ✓ Match project and evaluation complexity
- ✓ Discuss what dollars buy

\$800/day
x
20 days

- 4 - Planning
- 3 - Data collection
- 2 - Analysis
- 5 - Report writing
- 2 - Dissemination
- 4 - Ongoing meetings



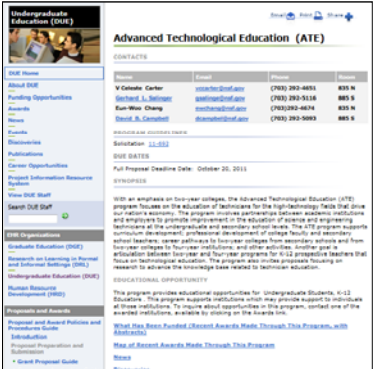
Align with program priorities




Liz


Does the project have potential to improve student learning in science and technician engineering programs in community colleges?

Read the program solicitation!!!






Align with program priorities



Liz





Fatal Flaws



Liz

The evaluation section

6. Was cut and pasted from another proposal without adaptation.
7. States PIs will do all the evaluation.
8. Is too short and lacking in details.
9. Uses too much jargon.
10. Does not explain methods used.



Use Literature



Liz

- What is it?
- Why was it chosen?
- Why is it appropriate?
- Have instruments been pilot tested? Validated?



Data Management Plan



Lori Wingate



It's mandatory




Lori


// Fastlane will not permit submission of a proposal that is missing a Data Management Plan. //

—NSF Grant Proposal Guide
p. iv






It's policy-in-action




Lori


// Investigators are expected to share with other researchers ... the primary data, samples, physical collections and other supporting materials related to or gathered in the course of work under NSF grants. //



—NSF *Award and Administration Guide, Chapter VI*



It's brief




Lori

Data Management Plan

- Types of Data**
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- Standards for Data and Metadata Format and Content**
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- Policies for Access and Sharing**
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- Provisions for privacy, confidentiality, security, intellectual property**
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- Policies and Provisions for Re-use, Redistribution, and the Production of Derivatives**
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- Plans for Archiving and Preserving Access**
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It's not just compliance

Lori


Helps with

- Project management, policies, procedures
- Clarifying evaluation data to be collected
- Disseminating project results

DMP example from



Mike Lesiecki



DATA MANAGEMENT PLAN

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Any issues relating to data management that are not directly addressed in the foregoing sections will be handled in accordance with NSF policies and procedures along with any other applicable content area policies and all state and federal statutes governing intellectual property matters.

- Lab exercises
- Results of student experiments
- Project evaluation results

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- Word
- Excel
- PDF
- Jpeg
- Video

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- Open source via web
- Provided upon request
- Published data will be made available in accordance with journal specifications

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- Open source
- Shared freely
- Consult with legal counsel re: intellectual property issues

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- Users must cite originating institution

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- 3. Access to Data.** All laboratory exercises and activity descriptions, and the work product resulting there from, will be open source materials available either on our website or on request from interested parties. Any published data, whether in educational or scientific journals, will be accompanied by the requisite supplementary/supporting materials provided in the format designated by the publishing journal.
- 4. Data Sharing.** We anticipate that the vast majority of the materials produced in this project will be treated as open source and shared freely with interested parties. In the event that a situation arises requiring protection of intellectual property, we will rely on legal counsel for the Maricopa County Community College District, in accordance with any applicable NSF guidelines for the handling of such matters.
- 5. Policies for Re-Use and Redistribution.** Materials will be open source, with the condition that the originating institution be cited in the re-use of the materials. See disclaimer regarding intellectual property in #3 above.
- 6. Archiving of Data.** All materials will be stored digitally in at least two separate locations (servers) as well as in hard copy. Both digital and hard copy materials will be organized in a manner yet to be determined. We anticipate retaining data indefinitely. Physical samples of materials generated by the project will be stored in our stockroom which has adequate protection against fire and water hazards. While we cannot presently anticipate what changes could occur to technological standards or practices, we are reasonably confident that we will be able to update data formats as the need arises.

Any issues relating to data management that are not directly addressed in the foregoing sections will be handled in accordance with NSF policies and procedures along with any other applicable content area policies and all state and federal statutes governing intellectual property matters.

- Stored digitally and in hard copy
- Data formats updated as necessary

DMP example from



Rachael Bower



ATE Central Data Management Plan

This plan describes how data, materials, and resources created by ATE Central will be managed and shared with the ATE community and other interested parties. The coordination, documentation, and implementation of this plan helps to ensure that ATE Central benefits not only ATE grantees, but the greater National Science Foundation community and the general public through free and open access to the innovative technical educational programs and materials created by the ATE community.

Data Description

The table below details the types of data and metadata generated by ATE Central.

Data Type	Description of Data	Metadata
Metadata	<i>Educational resources</i> - Database of information that describes and points to educational resources created by ATE centers and projects and/or stored and archived by ATE Central. <i>Center and project information</i> - Database of information that describes the individual ATE projects and centers.	Qualified Dublin Core with additional fields specific to the ATE community and supporting ATE Central workflow.
Materials and Publications	<i>ATE Community Archive</i> - Deliverables and metadata from ATE projects and centers, hosted online by ATE Central in MS Word or PDF formats. <i>ATE Events</i> - Web-based description of upcoming events with past events archive. <i>ATE Central Connection</i> - Email and web-based newsletter supporting ATE community. <i>ATE Central Handbook</i> - PDF document supporting project development for ATE grantees.	Title, author, date, and format metadata embedded in MS Word, HTML, and PDF files. Archived materials will be described in Qualified Dublin Core with additional fields specific to the ATE community and the supporting ATE Central workflow.
Evaluation Data	<i>Annual Reports</i> - PDF reports submitted annually via FastLane. <i>Survey Data</i> - PDF compilations of intercept and general web survey data from ATE PIs.	Title, author, date, and format metadata embedded in PDF files.

Data Management Plan



DMP example from



Rachael Bower



Data Standards

The metadata produced by ATE Central will be based on Dublin Core (<http://dublincore.org>), an authoritative and interoperable metadata standard used worldwide. This metadata will be available for harvesting via the Open Archives Initiative Protocol for Metadata Harvesting (OAI-PMH - <http://openarchives.org/pmh/>). All data created by the project will be stored locally on servers owned and maintained by Internet Scout.

Data Access and Sharing

All metadata produced by ATE Central is freely available. Interested parties can harvest metadata via OAI-PMH or contact the project for alternative formats such as tab-delimited or Excel files. Outreach materials and publications will also be freely available via the ATE Central website or by contacting the ATE Central Outreach Coordinator. Additionally, ATE Central will share with any interested person documentation of the processes and procedures used to build the project. Since this data is freely available to anyone, derivatives are encouraged.

Privacy

While usage statistics are gathered from the ATE Central site, the information is compiled in aggregate and personally-identifiable data will never be passed along to any third party. All information entered into the site for registration is confidential.

Intellectual Property


The ATE Central metadata repository points only to websites and other materials that are already freely available online. However, requests from content owners who wish to have metadata leading to their materials removed from ATE Central will be honored in a timely manner. If ATE Central hosts any materials created by another ATE center or project for the purpose of preservation, the original owner will retain copyright.

Archiving and Preservation


All metadata and publications created by ATE Central will be kept alive on the project's servers and online after the duration of the project. ATE Central will work with ATE Central Advisory Board, NSF, and the ATE community to identify additional viable preservation paths, for both data created or maintained by ATE Central and deliverables and data from the ATE community as a whole.


Data Management Plan






There's help







**ATECENTRAL
HANDBOOK**

atecentral.net
University of Wisconsin




DMPonline
The  D | C | C Data Management Planning Tool

dmponline.dcc.ac.uk
UK Digital Curation Center





ICPSR | INTER-UNIVERSITY
CONSORTIUM FOR
POLITICAL AND
SOCIAL RESEARCH

icpsr.umich.edu
University of Michigan



DMP online



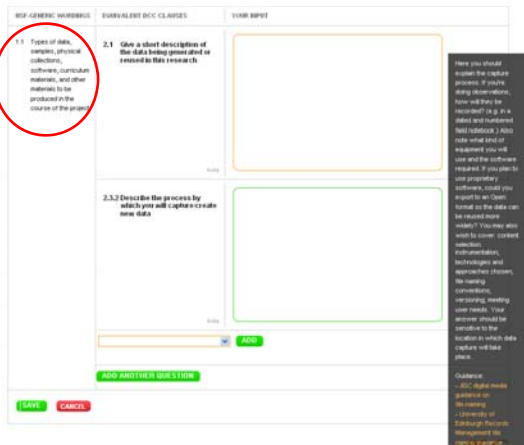


DMPonline
The U, D, C, C Data Management Planning Tool

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Language from NSF policy



There you should answer the question? Because if you're doing observations, you will have to record it (e.g. in a table and implement field statistics). Also note what kind of equipment you will use and the software program if you plan to use proprietary software, what you should do to open source or the data can be shared easily? You may also need to cover: content ownership, intellectual, technologies and approaches chosen, the way you communicate, networking, meeting your needs. Your answer should be provided in the location in which data capture will take place.


Challenge: [JISC Digital media](#) [University of Michigan](#) [University of California](#) [University of Washington](#) [University of Wisconsin](#)

[JISC](#)
Powered by [JISC](#)

DMP online



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Clarifying sub-items

There you should explain the capture process. If you're using data-retrieval, you will have to describe it (e.g. in a table and comment and include a table with what kind of equipment you will use and the software program. If you use your proprietary software, could you export to an Open format so the data can be read more easily? You may also wish to cover: content selection; infrastructure; techniques and approaches chosen; file naming conventions; versioning; meeting your needs. Your answer should be specific to the location in which data capture will take place.


Challenge: JRC Digital media capture in planning. University of California, Riverside. Management of Learning Center. JRC

Powered by JRC

DMP online



Lori




Your plan

There you should explain the capture process. If you're using data-retrieval, you will have to describe it (e.g. in a table and comment and include a table with what kind of equipment you will use and the software program. If you use your proprietary software, could you export to an Open format so the data can be read more easily? You may also wish to cover: content selection; infrastructure; techniques and approaches chosen; file naming conventions; versioning; meeting your needs. Your answer should be specific to the location in which data capture will take place.

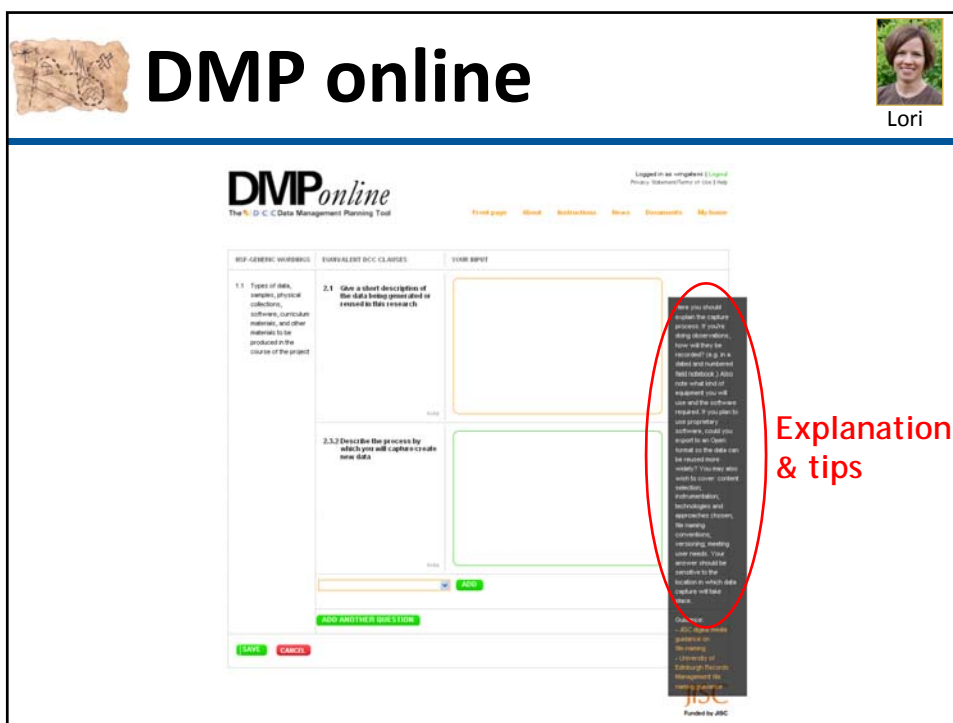
Challenge: JRC Digital media capture in planning. University of California, Riverside. Management of Learning Center. JRC

Powered by JRC

DMP online




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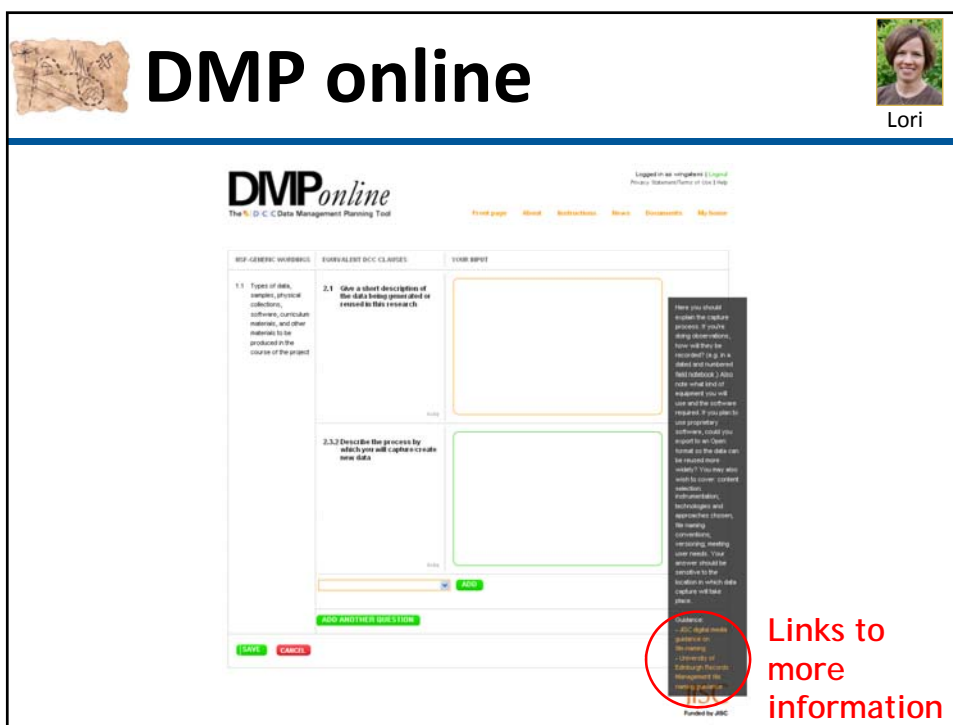


Explanation & tips


DMP online




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Links to more information




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Export as a TXT file
for more control over
formatting and
length



The screenshot shows a 'Data Management Plan' form with sections for 'Types of data', 'Standards to be used', and 'Policies for secure data sharing'. It includes various questions and checkboxes for data collection, storage, and sharing practices.



ICPSR



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Home | Find & Analyze Data | About ICPSR | **Deposit Data & Findings** | Digital Curation | Membership | Partners & Projects | Teaching & Learning | Help

ICPSR | INTER-UNIVERSITY CONSORTIUM FOR
POLITICAL AND SOCIAL RESEARCH

Deposit Data & Findings

- How to Deposit
- Data Deposit Form
- Data Preparation Guide
- Data Management Plans
- Preserving Respondent Privacy/Confidentiality
- Suggest Data to Archive

Guidelines for Effective Data Management Plans

Many federal funding agencies, including NIH and most recently NSF, are requiring that grant applications contain data management plans for projects involving data collection. To support researchers in meeting this requirement, ICPSR is providing guidance on creating such plans.

Creating a Data Management Plan

- [Elements of a plan](#)
- [Framework for creating a plan](#)
- [Examples of data management plans](#)

Depositing Data with ICPSR

- [Sample plan](#)
- [How to deposit](#)

Resources and Examples


- [General resources](#)
- [Federal agency policies](#)
- [Bibliography](#)

Questions?


- [Email ICPSR](#)
- [Post a question on the blog](#)
- [Consult with the ICPSR representative on your campus](#)

[Download these guidelines](#) as a single PDF.

**Descriptions of plan elements,
guiding questions, and examples**




Putting it all together



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- ✓ Project Summary
- ✓ Project Description
- ✓ References Cited
- ✓ Biographical Sketches
- ✓ Budget
- ✓ Current and Pending Support
- ✓ Facilities, Equipment & Other Resources
- ✓ Special Information & Supplementary Documentation
- ✓ Appendices



Source: *National Science Foundation Grant Proposal Guide*



Past Attractions



Stephanie



June 9, 2011  NETWORKS
Grant Opportunities and Success Strategies

July 21, 2010
Making Evaluation Integral to your
ATE Proposal



Coming Attractions




Stephanie




September 21
Ready, Set, Evaluate!

November 16
e-evaluation: Assessing Webinars, Social Media, and Website Usage


Register at
www.evalu-ate.org/events



ATE PI Conference




Stephanie




Evaluator Support Funds!
Up to \$1,000 for
Lodging
Travel
Registration

Applications due August 15

Get more information at
www.evalu-ate.org/events



AEA



Stephanie

Coffee Break Webinar Series
July 28
What's in the Cultural Competence Toolbox?

Annual Conference
October 31-November 5 in Anaheim

**AMERICAN
EVALUATION
ASSOCIATION**



Get more information/join at www.eval.org



www.eval-ate.org



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ATE Evaluation Listserv

Conduit Newsletters

ATE Evaluator Directory

Digital Resource Library

Events

Thank You



Evaluate|e
EVALUATION RESOURCE CENTER *for*
advanced technological education